

# **HEALTH ANNUAL STATEMENT**

FOR THE YEAR ENDING DECEMBER 31, 2003

of the Condition and Affairs of the

# **BLUE CROSS BLUE SHIELD OF MICHIGAN**

NAIC Group Code..... 0000, 0000 NAIC Company Code..... 54291 Employer's ID Number..... 38-2069753 (Current Period) (Prior Period) Organized under the Laws of Michigan State of Domicile or Port of Entry Michigan Country of Domicile US Licensed as Business Type Hospital, Medical & Dental Service or Indemnity Is HMO Federally Qualified? N/A Date Incorporated or Organized..... February 1, 1975 Date Commenced Business..... January 1, 1975 Statutory Home Office 600 Lafayette East ..... Detroit ..... MI ..... 48226 (Street and Number) (City or Town, State and Zip Code) 600 Lafayette East ..... Detroit ..... MI ..... 48226 Main Administrative Office 313-225-9000 (Street and Number) (City or Town, State and Zip Code) 600 Lafayette East ..... Detroit ..... MI ..... 48226 (Area Code) (Telephone Number) Mail Address (Street and Number or P. O. Box) (City or Town, State and Zip Code) Primary Location of Books and Records 600 Lafayette East ..... Detroit ..... MI ..... 48226 313-225-9000 (Street and Number) (City or Town, State and Zip Code) (Area Code) (Telephone Number) Internet Website Address http://bcbsm.com/ Kenneth A. Bluhm 313-225-9095 Statutory Statement Contact (Name) (Area Code) (Telephone Number) (Extension) 313-983-2358 kbluhm@bcbsm.com (Fax Number) (E-Mail Address) 600 Lafayette East ..... Detroit ..... MI ..... 48226 313-225-9000 Policyowner Relations Contact (Street and Number) (City or Town, State and Zip Code) (Area Code) (Telephone Number) (Extension) **OFFICERS** President ..... RICHARD E. WHITMER Treasurer ..... CAROLYNN WALTON Secretary ..... LISA S. DEMOSS **VICE PRESIDENTS** MARK R. BARTLETT LISA S. DEMOSS J. PAUL AUSTIN RICHARD T. COLE JAMES C. EPOLITO GEORGE F. FRANCIS III DANIEL J. LOEPP KEVIN L. SEITZ WILLIAM P. SMITH MARIANNE UDOW LESUE A VIEGAS **DIRECTORS OR TRUSTEES** JAMES G. AGEE JON E. BARFIELD WILLIAM H. BLACK ARLENE R. BRENNAN RN RUBEN BURKS GERSON I. COOPER JOHN W. COPELAND PATRICK J. DEVLIN MARK T. GAFFNEY CHARLES M. GAYNEY THOMAS J. HADRYCH LILA R. JOHNSON JOANNE LAFLECHE-GALLAGHER SPENCER C. JOHNSON A. BARRY MCGUIRE JOHN M. MACKFIGAN MD GARY J. MCINERNEY GEORGE J. PERLES ROBERT A. PATZER CALVIN T. RAPSON JAMES W. RICHARDS, RPH IRIS K. SALTERS KRISHNA K. SAWHNEY, MD KATHLEEN B. SHAPIRO RICHARD SHOEMAKER DONALD E. STROUD, DDS GREGORY A. SUDDERTH S. MARTIN TAYLOR STEPHEN H. TERRY JOHN VANDER MOLEN RICHARD E. WHITMER L.L. "WOODY" WILLIAMS SHARON A. WISE LEWIN WYATT JR., DO State of.. Michigan County of..... The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or

reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens of claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively.

Signature RICHARD E. WHITMER	Signature LISA S. DEMOSS	Signature CAROLYNN WALTON				
(Printed Name)	(Printed Name)	(Printed Name)				
Subscribed and sworn to before me this						
, 2004	a. Is this a	an original filing? Yes [ X ] No [ ]				
	b. 16	4. Otata the considerant contra				

b. If no: 1. State the amendment number

2. Date filed.....

3. Number of pages attached.....

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **ASSETS**

2. Sto 2.1 2.2 3. Mo 3.1 3.2	onds (Schedule D)ocks (Schedule D):  1 Preferred stocks	Assets1,881,600,490	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	4 Net Admitted Assets
2. Sto 2.1 2.2 3. Mo 3.1 3.2	ocks (Schedule D):		Assets	Assets	
2. Sto 2.1 2.2 3. Mo 3.1 3.2	ocks (Schedule D):			(Cols. 1 - 2)	Admitted Assets
2. Sto 2.1 2.2 3. Mo 3.1 3.2	ocks (Schedule D):	1,881,600,490			
2.1 2.2 3. Mo 3.1 3.2				1,881,600,490	1,423,564,996
2.2 3. Mo 3.1 3.2	1 Preferred stocks				
3. Mo 3.1 3.2				0	
3. Mo 3.1 3.2					648 276 039
3.1 3.2		000,400,570		000,400,570	040,270,000
3.2	ortgage loans on real estate (Schedule B):				
4. Re	2 Other than first liens			0	
	eal estate (Schedule A):				
4.1	Properties occupied by the company (less \$0 encumbrances)	194,914,444		194,914,444	206,823,417
4.2	Properties held for the production of income (less \$0 encumbrances)			0	
4.3	Properties held for sale (less \$0 encumbrances)			0	
	ash (\$(157,495,484), Sch. E-Part 1), cash equivalents (\$0, ch. E-Part 2) and short-term investments (\$342,090,285 Sch. DA)	184 594 801		184 594 801	155 984 585
	ontract loans (including \$0 premium notes)				
	ther invested assets (Schedule BA)				
	eceivable for securities				
	ggregate write-ins for invested assets				
10. Su	ubtotals, cash and invested assets (Lines 1 to 9)	3,253,114,797	0	3,253,114,797	2,627,958,548
11. Inv	vestment income due and accrued	14,746,343		14,746,343	11,739,211
12. Pr	emiums and considerations:				
12	2.1 Uncollected premiums and agents' balances in course of collection	15,138,964		15,138,964	10,614,651
12	2.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$0 earned but unbilled premiums)			0	
12	2.3 Accrued retrospective premiums			0	
	einsurance:				
	1.1 Amounts recoverable from reinsurers			0	
	3.2 Funds held by or deposited with reinsured companies			0	
				-	
	3.3 Other amounts receivable under reinsurance contracts				
	mounts receivable relating to uninsured plans				69,618,762
15.1 Cu	urrent federal and foreign income tax recoverable and interest thereon			0	
15.2 Ne	et deferred tax asset	23,450,593		23,450,593	1,875,278
16. Gu	uaranty funds receivable or on deposit			0	
17. Ele	ectronic data processing equipment and software	51,262,963		51,262,963	178,545,257
18. Fu	urniture and equipment, including health care delivery assets (\$0)	9,474,926		9,474,926	10,128,937
	et adjustment in assets and liabilities due to foreign exchange rates				
	eceivable from parent, subsidiaries and affiliates				28,660,458
	ealth care (\$0) and other amounts receivable			, ,	31,807,212
	ther assets nonadmitted.			0	
					050,000,405
	ggregate write-ins for other than invested assets	//1,933,907	0	771,933,907	852,633,187
Ce	otal assets excluding Separate Accounts, Segregated Accounts and Protected ell Accounts (Lines 10 through 23)		0	4,256,344,275	3,823,581,501
	rom Separate Accounts, Segregated Accounts and Protected Cell Accounts			0	
26. TO	OTALS (Lines 24 and 25)	4,256,344,275	0	4,256,344,275	3,823,581,501
	DETAILS	OF WRITE-INS			
0901				0	
0902				0	
0903				0	
0998. Sir	ımmary of remaining write-ins for Line 9 from overflow page	o	0	0	
	otals (Lines 0901 thru 0903 plus 0999) (Line 9 above)		0	0	n
	iscellaneous Accounts Receivable			35,983,264	27,666,798
	ecurities Lending Collateral Receivable			390,298,779	354,886,543
	repaid and Other Assets				3,506,769
	ummary of remaining write-ins for Line 23 from overflow page		0	342,378,111	466,573,077
2399. To	otals (Lines 2301 thru 2303 plus 2398) (Line 23 above)	771,933,907	0	771,933,907	852,633,187

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN LIABILITIES, CAPITAL AND SURPLUS

		1	3	Prior Year 4	
		Covered	2 Uncovered	ა Total	4 Total
1.	Claims unpaid (less \$0 reinsurance ceded)	576,481,245		576,481,245	567,360,979
2.	Accrued medical incentive pool and bonus amounts			0	
3.	Unpaid claims adjustment expenses	55,467,674		55,467,674	59,284,733
4.	Aggregate health policy reserves	475,739,600		475,739,600	397,955,771
5.	Aggregate life policy reserves			0	
6.	Property/casualty unearned premium reserve			0	
7.	Aggregate health claim reserves			0	
8.	Premiums received in advance			0	
9.	General expenses due or accrued	113,184,303		113,184,303	109,406,519
	Current federal and foreign income tax payable and interest thereon (including \$0 on realized gains (losses))	33,652,739		33,652,739	23,054,085
	Net deferred tax liability				
	Ceded reinsurance premiums payable				
12.	Amounts withheld or retained for the account of others	5,506,735		5,506,735	3,639,520
13.	Remittances and items not allocated			0	
	Borrowed money (including \$0 current) and interest thereon \$0 (including \$0 current)			0	
15.	Amounts due to parent, subsidiaries and affiliates	8,618,964		8,618,964	8,710,032
16.	Payable for securities			0	
	Funds held under reinsurance treaties with (\$0 authorized reinsurers and \$0 unauthorized reinsurers)			0	
18.	Reinsurance in unauthorized companies			0	
19.	Net adjustments in assets and liabilities due to foreign exchange rates			0	
20.	Liability for amounts held under uninsured accident and health plans	136,344,660		136,344,660	120,241,287
21.	Aggregate write-ins for other liabilities (including \$0 current)	953,225,076	0	953,225,076	1,001,578,893
22.	Total liabilities (Lines 1 to 21)	2,358,220,996	0	2,358,220,996	2,291,231,819
23.	Common capital stock	XXX	XXX		
24.	Preferred capital stock	XXX	XXX		
25.	Gross paid in and contributed surplus.	XXX	XXX		
26.	Surplus notes	XXX	XXX		
	Aggregate write-ins for other than special surplus funds				
28.	Unassigned funds (surplus)	XXX	XXX	1,506,748,273	1,242,815,064
29.	Less treasury stock at cost:				
	29.10.000 shares common (value included in Line 23 \$0)				
	29.20.000 shares preferred (value included in Line 24 \$)				
	Total capital and surplus (Lines 23 to 28 minus Line 29)				
31.	Total liabilities, capital and surplus (Lines 22 and 30)	XXX	XXX	4,256,344,275	3,823,581,501
	DETAILS	OF WRITE-INS	1		
	Postretirement Liabilities				
2102.	Securities Lending Collateral Payable	390,298,779		390,298,779	354,886,543
	Liability for Uncashed Checks				
	Summary of remaining write-ins for Line 21 from overflow page				
	Totals (Lines 2101 thru 2103 plus 2198) (Line 21 above)				
	Managed Care Division Accumulated Funds				
	Accident Fund Insurance Company of America Accumulated Funds				
	DenteMax Accumulated Funds			•	
	Summary of remaining write-ins for Line 27 from overflow page				
2799.	Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	XXX	XXX	391,375,006	289,534,618

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN STATEMENT OF REVENUE AND EXPENSES

		Currer		Prior Year
		1 Uncovered	2 Total	3 Total
1	Member months.			
2.	Net premium income (including \$0 non-health premium income)			
3.	Change in unearned premium reserves and reserve for rate credits			
	Fee-for-service (net of \$0 medical expenses)			
4.				
5.	Risk revenue			
6.	Aggregate write-ins for other health care related revenues			
7.	Aggregate write-ins for other non-health revenues			
8.	Total revenues (Lines 2 to 7)	XXX	5,554,674,204	5,287,341,438
Hosp	ital and Medical:			
9.	Hospital/medical benefits		3,764,684,841	3,562,330,363
10.	Other professional services		99,414,102	109,217,996
11.	Outside referrals			
12.	Emergency room and out-of-area			
13.	Prescription drugs		919,957,807	923,108,607
14.	Aggregate write-ins for other hospital and medical	0	0	0
15.	Incentive pool, withhold adjustments and bonus amounts			8,475,739
16.	Subtotal (Lines 9 to 15)	0	4,784,056,750	4,603,132,705
Less	:			
17.	Net reinsurance recoveries			
18.	Total hospital and medical (Lines 16 minus 17)	0	4,784,056,750	4,603,132,705
19.	Non-health claims			
20.	Claims adjustment expenses		140.978.497	143.276.612
21.	General administrative expenses.			
22.	Increase in reserves for life and accident and health contracts including \$0			
	increase in reserves for life only)		35,000,000	
23.	Total underwriting deductions (Lines 18 through 22)	0	5,322,510,932	5,201,607,559
24.	Net underwriting gain or (loss) (Lines 8 minus 23)	XXX	232,163,272	85,733,879
25.	Net investment income earned		75,585,381	75,794,207
26.	Net realized capital gains or (losses)		16,279,826	9,427,949
27.	Net investment gains or (losses) (Lines 25 plus 26)	0	91,865,207	85,222,156
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered			
	\$0) (amount charged off \$0)]			
29.	Aggregate write-ins for other income or expenses	0	118,792,295	37,774,108
30.	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)	XXX	442,820,774	208,730,143
31.	Federal and foreign income taxes incurred	XXX	68,323,380	47,347,247
32.	Net income (loss) (Lines 30 minus 31)	XXX	374,497,394	161,382,896
	DETAILS OF WRITE-INS	,		
0601	BETAILEO OF WAITE INC			
	Summary of remaining write-ins for Line 6 from overflow page			
	Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)			
	Summary of remaining write-ins for Line 7 from overflow page			
0799.	Totals (Lines 0701 thru 0703 plus 0798) (Line 7 above)	XXX	0	0
1401.				
1402.				
1403.				
1498.	Summary of remaining write-ins for Line 14 from overflow page	0	0	0
1499.	Totals (Lines 1401 thru 1403 plus 1498) (Line 14 above)	0	0	0
2901.	Miscellaneous Income		19,887,295	(5,070,892)
2902.	Gain from Managed Care Division		71,401,000	17,239,000
	Gain from Accident Fund Insurance Company of America			
	Summary of remaining write-ins for Line 29 from overflow page			
	Totals (Lines 2901 thru 2903 plus 2998) (Line 29 above)			
	· · · · · · · · · · · · · · · · · · ·		, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **STATEMENT OF REVENUE AND EXPENSES (Continued)**

	STATEMENT OF REVENUE AND EXPENSES (Co	1	2
	CAPITAL AND SURPLUS ACCOUNT	Current Year	Prior Year
33.	Capital and surplus prior reporting period	1,532,349,682	1,300,569,000
GAIN	S AND LOSSES TO CAPITAL & SURPLUS		
34.	Net income or (loss) from Line 32	374,497,394	161,382,896
35.	Change in valuation basis of aggregate policy and claim reserves		
36.	Net unrealized capital gains and losses	(8,723,796)	70,397,785
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax		
39.	Change in nonadmitted assets		
40.	Change in unauthorized reinsurance		
41.	Change in treasury stock		
42.	Change in surplus notes		
43.	Cumulative effect of changes in accounting principles		
44.	Capital changes:		
	44.1 Paid in		
	44.2 Transferred from surplus (Stock Dividend)		
	44.3 Transferred to surplus		
45.	Surplus adjustments:		
	45.1 Paid in		
	45.2 Transferred to capital (Stock Dividend)		
	45.3 Transferred from capital		
46.	Dividends to stockholders		
47.	Aggregate write-ins for gains or (losses) in surplus	0	0
48.	Net change in capital and surplus (Lines 34 to 47)	365,773,598	231,780,681
49.	Capital and surplus end of reporting period (Line 33 plus 48)	1,898,123,279	1,532,349,682
	DETAILS OF WRITE-INS		
4701.			
4702.			
4703.			
4798.	Summary of remaining write-ins for Line 47 from overflow page	0	0
4799.	Totals (Lines 4701 thru 4703 plus 4798) (Line 47 above)	0	0

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN CASH FLOW

CASH FLOW										
		1 Current Year	2 Prior Year							
	CASH FROM OPERATIONS									
1.	Premiums collected net of reinsurance	5,704,356,546	5,507,377,507							
2.	Net investment income	89,757,402	91,386,123							
3.	Miscellaneous income	108,869,223	(30,116,610)							
4.	Total (Lines 1 through 3)	5,902,983,171	5,568,647,020							
5.	Benefit and loss related payments	4,868,988,343	4,482,691,073							
6.	Net transfers to Separate, Segregated Accounts and Protected Cell Accounts									
7.	Commissions, expenses paid and aggregate write-ins for deductions	447,477,685	519,057,644							
8.	Dividends paid to policyholders									
9.	Federal and foreign income taxes paid (recovered) \$0 net tax on capital gains (losses)	79,300,041	24,612,757							
10.	Total (Lines 5 through 9)	5,395,766,069	5,026,361,474							
11.	Net cash from operations (Line 4 minus Line 10)	507,217,102	542,285,546							
	CASH FROM INVESTMENTS									
12.	Proceeds from investments sold, matured or repaid:									
	12.1 Bonds	3,535,977,307	1,799,717,973							
	12.2 Stocks	47,614,407	25,280,571							
	12.3 Mortgage loans									
	12.4 Real estate	4,176,594	84,325							
	12.5 Other invested assets	4,324,894	2,403,575							
	12.6 Net gains or (losses) on cash and short-term investments									
	12.7 Miscellaneous proceeds									
	12.8 Total investment proceeds (Lines 12.1 to 12.7)	3,592,093,202	1,827,486,444							
13.	Cost of investments acquired (long-term only):									
	13.1 Bonds	4,018,295,735	2,056,788,015							
	13.2 Stocks	155,961,376	80,176,887							
	13.3 Mortgage loans									
	13.4 Real estate	5,027,257	6,896,675							
	13.5 Other invested assets	5,913,537	5,566,951							
	13.6 Miscellaneous applications									
	13.7 Total investments acquired (Lines 13.1 to 13.6)	4,185,197,905	2,149,428,528							
14.	Net increase (decrease) in policy loans and premium notes									
15.	Net cash from investments (Line 12.8 minus Lines 13.7 and 14)	(593,104,703)	(321,942,084							
	CASH FROM FINANCING AND MISCELLANEOUS SOURCES									
16.	Cash provided (applied):									
	16.1 Surplus notes, capital notes									
	16.2 Capital and paid in surplus, less treasury stock									
	16.3 Borrowed funds received									
	16.4 Net deposits on deposit-type contracts and other insurance liabilities									
	16.5 Dividends to stockholders									
	16.6 Other cash provided (applied)									
17.	Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6)	114,497,817	(79,509,412							
	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS									
18.	Net change in cash and short-term investments (Line 11 plus Line 15 plus Line 17)	28,610,216	140,834,050							
19.	Cash and short-term investments:									
	19.1 Beginning of year									
	19.2 End of year (Line 18 plus Line 19.1)	184,594,801	155,984,585							

#### Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN

ANALYSIS OF OPERATION BY LINES OF BUSINESS (Gain and Loss Exhibit)

	1	2	3	4	5	6	7	8	9	10	11	12	13
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefit Plans	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other Health	Other Non-Health
Net premium income		.4,995,606,589	203,895,476	101,510,841	18,863,243	194,125,859			83,456,025				
Change in unearned premium reserves and reserve for rate credit	(42,783,829)	(39,990,958)	(1,731,114)	(899.329)	(162,428)								l
3. Fee-for-service (net of \$0 medical expenses)	0												XXX
4. Risk revenue	0												XXX
Aggregate write-ins for other health care related revenues	0	0	0	0	0	0	0	0	0	0	0	0	XXX
Aggregate write-ins for other non-health care related revenues	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
7. Total revenues (Lines 1 to 6)		.4,955,615,631	202,164,362	100,611,512	18,700,815	194,125,859	0	0	83,456,025	0	0	0	0
8. Hospital/medical benefits		.3,293,100,877	289,001,790			129,756,516			52,825,658				XXX
9. Other professional services	99,414,102			85,164,572	14,249,530								XXX
10. Outside referrals	0				, .,,								XXX
11. Emergency room and out-of-area	0												XXX
12. Prescription drugs	919,957,807	871,962,227				47,995,580							XXX
13. Aggregate write-ins for other hospital and medical	0	0	0	0	0	0	0	0	0	0	0	0	XXX
14. Incentive pool, withhold adjustments and bonus amounts	0												XXX
15. Subtotal (Lines 8 to 14)		.4,165,063,104	289,001,790	85,164,572	14,249,530	177,752,096	0	0	52,825,658	0	0	0	XXX
16. Net reinsurance recoveries	0												XXX
17. Total hospital and medical (Lines 15 minus 16)		.4,165,063,104	289,001,790	85,164,572	14,249,530	177,752,096	0	0	52,825,658	0	0	0	XXX
18. Non-health claims (net)	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
19. Claims adjustment expenses	140,978,497	122,438,575	7,972,425	2,550,804	1,275,402	5,465,889			1,275,402				1
20. General administrative expenses	362,475,685	314,638,079	20,602,575	6,554,960	3,277,480	14,125,111			3,277,480				1
21. Increase in reserves for accident and health contracts		31,850,000		2,450,000	700,000								XXX
22. Increase in reserve for life contracts	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1
23. Total underwriting deductions (Lines 17 to 22)		.4,633,989,758	317,576,790	96,720,336	19,502,412	197,343,096	0	0	57,378,540	0	0	0	0
24. Net underwriting gain or (loss) (Line 7 minus Line 23)	232,163,272	321,625,873	(115,412,428)	3,891,176	(801,597)	(3,217,237)	0	0	26,077,485	0	0	0	0
				TAILS OF WRIT		( ) /							
0501.	0												XXX
0502	0												XXX
0503.	0												XXX
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0599. Total (Lines 0501 thru 0503 plus 0598) (Line 5 above)	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0601.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
0602	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
0603.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
0698. Summary of remaining write-ins for Line 6 from overflow page	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
0699. Total (Lines 0601 thru 0603 plus 0698) (Line 6 above)	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
1301.	0			2 0 000						2 3 4111111			XXX
1302													XXX
1303.	0												XXX
1398. Summary of remaining write-ins for Line 13 from overflow page	0	0	0	0	0	0	0	0	n	n	0	0	XXX
1399. Total (Lines 1301 thru 1303 plus 1398) (Line 13 above)	0	0	0	0	0	0	0	0	0	n l	0	0	XXX
					ıv								

#### PART 1 - PREMIUMS

_	PART 1 - PREMIUMS		0		
		1	2	3	4
	Line of Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	Net Premium Income (Cols. 1 + 2 - 3)
1.	Comprehensive (hospital and medical)	4,995,606,589			4,995,606,589
2.	Medicare supplement	203,895,476			203,895,476
3.	Dental only	101,510,841			101,510,841
4.	Vision only	18,863,243			18,863,243
5.	Federal employees health benefits plan	194,125,859			194,125,859
6.	Title XVIII - Medicare				0
7.	Title XIX - Medicaid				0
8.	Stop loss	83,456,025			83,456,025
9.	Disability income				0
10.	Long-term care				0
11.	Other health				0
12.	Health subtotal (Lines 1 through 11)	5,597,458,033	0	0	5,597,458,033
13.	Life				0
14.	Property/casualty				0
15.	Totals (Lines 12 to 14)	5,597,458,033	0	0	5,597,458,033

PART 2 - CLAIMS INCURRED DURING THE YEAR

			PA	RIZ-CLAIM	2 INCORRED	DURING THE	TEAR						
	1	2	3	4	5	6 Federal	7	8	9	10	11	12	13
		Comprehensive (Hospital	Medicare	Dental	Vision	Employees Health	Title XVIII	Title XIX	Stop	Disability	Long-Term	Other	Other
	Total	and Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Loss	Income	Care	Health	Non-Health
Payments during the year:													
1.1 Direct	4,774,936,484		288,113,349	82,997,532	14,285,243	164,157,804			50,586,205				
1.2 Reinsurance assumed	0												
1.3 Reinsurance ceded	0												
1.4 Net	4,774,936,484	4,174,796,351	288,113,349	82,997,532	14,285,243	164,157,804	0	0	50,586,205	0	0	0	0
Paid medical incentive pools and bonuses	0												
3. Claim liability December 31, current year from Part 2A:													
3.1 Direct	576,481,245	455,312,764	54,769,759	7,837,088	1,148,107	35,735,050			21,678,477				
3.2 Reinsurance assumed	0												
3.3 Reinsurance ceded	0												
3.4 Net	576,481,245	455,312,764	54,769,759	7,837,088	1,148,107	35,735,050	0	0	21,678,477	0	0	0	0
4. Claim reserve December 31, current year from Part 2D:													
4.1 Direct	0												
4.2 Reinsurance assumed	0												
4.3 Reinsurance ceded	0												
4.4 Net	0	0	0	0	0	0	0	0	0	0	0	0	0
Accrued medical incentive pools and bonuses, current year													
Amounts recoverable from reinsurers December 31, current year	0												
Claim liability December 31, prior year from Part 2A:													
7.1 Direct	567.360.979	465.046.011	53.881.318	5.670.047	1,183,820	22,140,759			19.439.024				
7.1 Direct	01,300,919	405,040,011	33,001,310		1,103,020	22,140,759			19,439,024				
7.3 Reinsurance ceded.	0												
7.4 Net	567,360,979	465.046.011	53.881.318	5.670.047	1,183,820	22.140.759	0	0	19.439.024	0	0	0	0
Claim reserve December 31, prior year from Part 2D:						22,140,700			10,400,024				
8.1 Direct	0												
8.2 Reinsurance assumed													
8.3 Reinsurance ceded													
8.4 Net			0	0	0	0	0	0	0	0	0	0	0
		-											
Accrued medical incentive pools and bonuses, prior year													
10. Amounts recoverable from reinsurers December 31, prior year	0												<u> </u>
11. Incurred benefits:													
11.1 Direct	4,784,056,750		289,001,790	85,164,573	14,249,530	177,752,095	0	0	52,825,658	0	0	0	0
11.2 Reinsurance assumed	0	0	0	0	0	0	0	0	0	0	0	0	0
11.3 Reinsurance ceded	0	0	0	0	0	0	0	0	0	0	0	0	0
11.4 Net	4,784,056,750		289,001,790	85,164,573	14,249,530	177,752,095	0	0	52,825,658	0	0	0	0
12. Incurred medical incentive pools and bonuses	0	0	0	0	0	0	0	0	0	0	0	0	0

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PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

	TAKT ZA - CEANNO EIADIETT END CT CONKENT TEAK												
	1	2 Comprehensive	3	4	5	6 Federal Employees	7 Title	8 Title	9	10	11	12	13
	Total	(Medical and Hospital)	Medicare Supplement	Dental Only	Vision Only	Health Benefits Plan	XVIII Medicare	XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other Health	Other Non-Health
Reported in process of adjustment:													
1.1 Direct	0												
1.2 Reinsurance assumed	0												
1.3 Reinsurance ceded	0												
1.4 Net	0	0	0	0	0	0	0	0	0	0	0	0	0
Incurred but unreported:													
2.1 Direct	576,481,245		54,769,759	7,837,088	1,148,107	35,735,050			21,678,477				
2.2 Reinsurance assumed													
2.3 Reinsurance ceded	0												
2.4 Net	576,481,245	455,312,764	54,769,759	7,837,088	1,148,107	35,735,050	0	0	21,678,477	0	0	0	0
Amounts withheld from paid claims and capitations:													
3.1 Direct													
3.2 Reinsurance assumed													
<b>4</b> 1	-												
3.4 Net	0	0	0	0	0	0	0	0	0	0	0	0	0
4. Totals:													
4.1 Direct	576,481,245	455,312,764			1,148,107	35,735,050			21,678,477		0	0	0
4.2 Reinsurance assumed		0	0		0	0		0	0	0	0	0	0
4.3 Reinsurance ceded	0	0	0	0	0	0	0	0	0	0	0	0	0
4.4 Net	576,481,245	455,312,764	54,769,759	7,837,088	1,148,107	35,735,050	0	0	21,678,477	0	0	0	0

#### Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN

# **UNDERWRITING AND INVESTMENT EXHIBIT**

#### PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

Claims Paid Claim Reserve and Claim Liability 5													
						5	6						
		During t	he Year	December 31 of	of Current Year		Estimated Claim						
		1	2	3	4		Reserve and						
		On Claims Incurred	On Claims	On Claims Unpaid	On Claims	Claims Incurred	Claim Liability						
		Prior to January 1	Incurred During	December 31 of	Incurred During	in Prior Years	December 31 of						
	Line of Business	of Current Year	the Year	Prior Year	the Year	(Columns 1 + 3)	Prior Year						
1	Comprehensive (hospital and medical)	408.013.980	3.766.782.371	24,485,477	430,827,287	432,499,457	465,046,011						
				,	,,								
2	Medicare supplement	42,286,074	245.827.275	1,600,383	53,169,376	43.886.457	53,881,318						
	medicare Supplement.	42,200,074	243,021,213	1,000,000									
2	Postel only	E 600 000	77 224 442	70.000	7,767,026	5,736,151	E 670 047						
3	Dental only	5,666,089	77,331,443	70,062		5,736,151	5,670,047						
١.													
4	Vision only	1,241,333	13,043,910	5,661	1,142,446	1,246,994	1,183,820						
5	Federal employees health benefits plan	28,534,709	135,623,095	3,164,416	32,570,634	31,699,125	22,140,759						
	1.				• •	, ,	, ,						
6	Title XVIII - Medicare					0							
Ιĭ													
۱,	Title XIX - Medicaid.					0							
1 ′	Title AIA - Medicald					0							
١,	Ou			0.005 =00	4								
8	Other health		50,586,205	3,885,730	17,792,747	3,885,730	19,439,024						
9	Health subtotal (Lines 1 to 8)	485,742,185	4,289,194,299	33,211,729	543,269,516	518,953,914	567,360,979						
10	). Other non-health					0							
1.	l. Medical incentive pools, accruals and disbursements					n							
Ι'	modical incontrol pools, accitatio and dispursonnotes.					0							
1,	Table (Line Ote 44)	405 740 405	4 200 404 200	22 244 720	F42 000 F40	E40 0E2 044	FC7 2C0 070						
12	2. Totals (Lines 9 to 11)	485,742,185	4,289,194,299	33,211,729	543,269,516	518,953,914	567,360,979						

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS

(000 Omitted)

#### SECTION A - PAID HEALTH CLAIMS - GRAND TOTAL

	Net Amounts Paid								
Year in Which Losses Were Incurred	1	2	3	4	5				
Were Incurred	1999	2000	2001	2002	2003				
1. Prior	478,648		2,573	1,081					
2. 1999	3,091,753	539,489	16,754	2,181	104				
3. 2000	XXX	3,350,303	488,638	9,739	982				
4. 2001	XXX	XXX	4,438,625	453,224	8,882				
5. 2002	XXX	XXX	XXX	4,185,474	475,774				
6. 2003	XXX	XXX	XXX	XXX	4,289,193				

#### **SECTION B - INCURRED HEALTH CLAIMS - GRAND TOTAL**

			Sum of Net Amount Pai	id and Claim Liability and Reserve Out	standing at End of Year	
	Year in Which Losses	1	2	3	4	5
L	Were Incurred	1999	2000	2001	2002	2003
ے	1. Prior	466,110		2,538	1,082	
<u>၁</u>	2. 1999	2,971,964	488,127	21,140	2,466	
ျ	3. 2000	XXX	3,102,709	530,921	18,411	4,414
	4. 2001	XXX	XXX	3.561.048	498.868	60.418
	5. 2002	XXX	XXX	XXX	4.658.227	454,123
	6. 2003.	XXX	XXX	XXX	XXX	4.832.465

#### SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - GRAND TOTAL

		1	2	3	4	5	6	7	8	9	10
						Claim and Claim				Total Claims and	
	Years in Which					Adjustment			Unpaid Claim	Claims Adjustment	
	Premiums were Earned and	Premiums	Claim	Claim Adjustment	Percent	Expense Payments	Percent	Claims	Adjustment	Expense Incurred	Percent
	Claims were Incurred	Earned	Payments	Expense Payments	(Col. 3/2)	(Col. 2 + 3)	(Col. 5/1)	Unpaid	Expense	(Col. 5 + 7 + 8)	(Col. 9/1)
1.	. Prior to 1999	XXX	482,304	2,803	XXX	485,107	0.0			485,107	0.0
2	. 1999	4,108,928	3,650,283	21,211	0.6	3,671,494	89.4			3,671,494	89.4
3	. 2000	4,450,726	3,849,663	22,369	0.6	3,872,032	87.0			3,872,032	87.0
4	. 2001	4,874,623	4,900,732	28,476	0.6	4,929,208	101.1			4,929,208	101.1
5	. 2002	5,287,340	4,661,248	27,085	0.6	4,688,333	88.7	33,211	3,195	4,724,739	89.4
6	. 2003	5,554,675	4,289,193	24,923	0.6	4,314,116	77.7	543,269	52,272	4,909,657	88.4
7.	. Total (Lines 1 through 6)	XXX	21,833,423	126,867	XXX	21,960,290	XXX	576,480	55,467	22,592,237	XXX
8	. Total (Lines 2 through 6)	24,276,292	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS

(000 Omitted)

#### SECTION A - PAID HEALTH CLAIMS - HOSPITAL AND MEDICAL

	CUmulative Net Amounts Paid								
Year in Which Losses Were Incurred	1	2	3	4	5				
Were Incurred	1999	2000	2001	2002	2003				
1. Prior	346,940		1,981	1,170					
2. 1999	2,128,622	375,475	13,398	1,916	52				
3. 2000	XXX	2,152,232	416,678	7,196	559				
4. 2001	XXX	XXX	2,573,744	393,280	6,096				
5. 2002	XXX	XXX	XXX	3,692,470	401,308				
6. 2003	XXX	XXX	XXX	XXX	3,766,782				

#### SECTION B - INCURRED HEALTH CLAIMS - HOSPITAL AND MEDICAL

			Sum of Cumulative Net Amou	ınt Paid and Claim Liability and Reser	ve Outstanding at End of Year	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	1999	2000	2001	2002	2003
_	1. Prior	393,321		1,981	1,170	
ง	2. 1999	2,507,983	413,496	18,010	2,166	
Į	3. 2000	XXX	2,614,051	457,259	15,113	3,475
7	4. 2001	XXX	XXX	3.048.742	425.043	52.017
	5. 2002	XXX	XXX	XXX	4,123,871	377,008
	6. 2003.	XXX	XXX	XXX	XXX	4.197.609

#### SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - HOSPITAL AND MEDICAL

		1	2	3	4	5	6	7	8	9	10
						Claim and Claim				Total Claims and	
	Years in Which					Adjustment			Unpaid Claim	Claims Adjustment	
	Premiums were Earned and	Premiums	Claim	Claim Adjustment	Percent	Expense Payments	Percent	Claims	Adjustment	Expense Incurred	Percent
	Claims were Incurred	Earned	Payments	Expense Payments	(Col. 3/2)	(Col. 2 + 3)	(Col. 5/1)	Unpaid	Expense	(Col. 5 + 7 + 8)	(Col. 9/1)
1	. Prior to 1999	XXX	350,091	2,034	XXX	352,125	XXX			352,125	XXX
2	. 1999	3,698,800	2,519,463	14,640	0.6	2,534,103	68.5			2,534,103	68.5
3	. 2000	3,994,381	2,576,664	14,972	0.6	2,591,636	64.9			2,591,636	64.9
4	. 2001	3,557,094	2,973,120	17,276	0.6	2,990,396	84.1			2,990,396	84.1
5	. 2002	4,755,801	4,093,778	23,788	0.6	4,117,566	86.6	24,485	2,356	4,144,407	87.1
6	. 2003	4,955,616	3,766,782	21,887	0.6	3,788,669	76.5	433,127	41,674	4,263,470	86.0
7	. Total (Lines 1 through 6)	XXX	16,279,898	94,597	XXX	16,374,495	XXX	457,612	44,030	16,876,137	XXX
8	. Total (Lines 2 through 6)	20,961,692	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS

(000 Omitted)

#### **SECTION A - PAID HEALTH CLAIMS - MEDICARE SUPPLEMENT**

	CUmulative Net Amounts Paid								
Year in Which Losses	1	2	3	4	5				
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003				
1. Prior	39,749		539	82					
2. 1999	181,898	40,782	2,404	331	27				
3. 2000	XXX	188,688	39,602	2,077	331				
4. 2001	XXX	XXX	197,619	38,248	1,387				
5. 2002	XXX	XXX	XXX	224,497	40,541				
6. 2003	XXX	XXX	XXX	XXX	245,827				

#### SECTION B - INCURRED HEALTH CLAIMS - MEDICARE SUPPLEMENT

			Sum of Cumulative Net Amou	ınt Paid and Claim Liability and Reser	ve Outstanding at End of Year	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	1999	2000	2001	2002	2003
,	1. Prior	43,248		541	82	
2	2. 1999	227,712	43,837	2,425	341	
ŠΣ	3. 2000	XXX	240,452	42,852	2,297	664
,	4 2001	XXX	XXX	249.423	40.307	5.112
	5. 2002	XXX	XXX	XXX	274,864	38,111
	6. 2003	XXX	XXX	XXX	XXX	298.997

#### SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - MEDICARE SUPPLEMENT

		1	2	3	4	5	6	7	8	9	10
						Claim and Claim				Total Claims and	
	Years in Which					Adjustment			Unpaid Claim	Claims Adjustment	
	Premiums were Earned and	Premiums	Claim	Claim Adjustment	Percent	Expense Payments	Percent	Claims	Adjustment	Expense Incurred	Percent
	Claims were Incurred	Earned	Payments	Expense Payments	(Col. 3/2)	(Col. 2 + 3)	(Col. 5/1)	Unpaid	Expense	(Col. 5 + 7 + 8)	(Col. 9/1)
'	. Prior to 1999	XXX	40,370	235	XXX	40,605	XXX			40,605	XXX
2	. 1999	172,337	225,443	1,310	0.6	226,753	131.6			226,753	131.6
3	. 2000	173,594	230,698	1,341	0.6	232,039	133.7			232,039	133.7
4	2001	175,675	237,254	1,379	0.6	238,633	135.8			238,633	135.8
į	. 2002	189,427	265,038	1,540	0.6	266,578	140.7	1,600	154	268,332	141.7
6	2003	202,164	245,827	1,428	0.6	247,255	122.3	53,169	5,116	305,540	151.1
7	. Total (Lines 1 through 6)	XXX	1,244,630	7,233	XXX	1,251,863	XXX	54,769	5,270	1,311,902	XXX
8	. Total (Lines 2 through 6)	913,197	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS

(000 Omitted)

#### **SECTION A - PAID HEALTH CLAIMS - DENTAL ONLY**

	CUmulative Net Amounts Paid								
Year in Which Losses Were Incurred	1	2	3	4	5				
Were Incurred	1999	2000	2001	2002	2003				
1. Prior	7,022		11	2					
2. 1999	61,923	13,852	103	4	(8)				
3. 2000	XXX	74,456	7,935	86	4				
4. 2001	XXX	XXX	89,613	5,546	51				
5. 2002	XXX	XXX	XXX	90,446	5,619				
6. 2003	XXX	XXX	XXX	XXX	77,331				

#### SECTION B - INCURRED HEALTH CLAIMS - DENTAL ONLY

			Sum of Cumulative Net Amou	unt Paid and Claim Liability and Resen	ve Outstanding at End of Year	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	1999	2000	2001	2002	2003
	1. Prior	7,351		11	2	
2	2. 1999	69,511	13,929	109	5	
Z	3 2000	XXX	82.632	8.052	90	27
ر	4 2001	XXX	XXX	97.634	5.635	182
	5 2002	XXX	XXX	XXX	95.022	5.527
	6. 2003.	XXX	XXX	XXX	XXX	85.098

#### SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - DENTAL ONLY

	Years in Which	1	2	3	4	Claim and Claim	б	1	8 Unpaid Claim	9 Total Claims and Claims Adjustment	10
	Premiums were Earned and Claims were Incurred	Premiums Earned	Claim Payments	Claim Adjustment Expense Payments	Percent (Col. 3/2)	Adjustment Expense Payments (Col. 2 + 3)	Percent (Col. 5/1)	Claims Unpaid	Adjustment Expense	Expense Incurred (Col. 5 + 7 + 8)	Percent (Col. 9/1)
1.	Prior to 1999	XXX	7,035	41	XXX	7,076	XXX			7,076	XXX
2.	1999	84,048	75,875	441	0.6	76,316	90.8			76,316	90.8
3.	2000	101,631	82,482	479	0.6	82,961	81.6			82,961	81.6
4.	2001	107,291	95,210	553	0.6	95,763	89.3			95,763	89.3
5.	2002	107,774	96,065	558	0.6	96,623	89.7	70	7	96,700	89.7
6.	2003	100,612	77,331	449	0.6	77,780	77.3	5,378	517	83,675	83.2
7.	Total (Lines 1 through 6)	XXX	433,998	2,521	XXX	436,519	XXX	5,448	524	442,491	XXX
8.	Total (Lines 2 through 6)	501,356	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS

(000 Omitted)

#### **SECTION A - PAID HEALTH CLAIMS - VISION ONLY**

			CUmulative Net Amounts Paid		
Year in Which Losses Were Incurred	1	2	3	4	5
Were Incurred	1999	2000	2001	2002	2003
1. Prior			4		
2. 1999			27		
3. 2000	XXX		1,037	10	
4. 2001	XXX	XXX	13.073	1,066	6
5. 2002	XXX	XXX	XXX	12,572	1,235
6. 2003	XXX	XXX	XXX	XXX	13,044

#### **SECTION B - INCURRED HEALTH CLAIMS - VISION ONLY**

			Sum of Cumulative Net Amou	nt Paid and Claim Liability and Reserv	e Outstanding at End of Year	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	1999	2000	2001	2002	2003
	1. Prior			4		
2	2 1999			27		
	3. 2000	XXX		1.043	10	
٦	4 2001	XXX	XXX	14.550	1 073	
	5. 2002	XXX	XXX	XXX	14.749	1.247
	6. 2003	XXX	XXX	XXX	XXX	14.186

#### SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - VISION ONLY

		1	2	3	4	5	6	7	8	9	10
						Claim and Claim				Total Claims and	
	Years in Which					Adjustment			Unpaid Claim	Claims Adjustment	
	Premiums were Earned and	Premiums	Claim	Claim Adjustment	Percent	Expense Payments	Percent	Claims	Adjustment	Expense Incurred	Percent
	Claims were Incurred	Earned	Payments	Expense Payments	(Col. 3/2)	(Col. 2 + 3)	(Col. 5/1)	Unpaid	Expense	(Col. 5 + 7 + 8)	(Col. 9/1)
1	. Prior to 1999	XXX	4		XXX	4	XXX			4	XXX
2	. 1999	11,171	27		0.0	27	0.2			27	0.2
3	. 2000	16,099	1,047	6	0.6	1,053	6.5			1,053	6.5
4	2001	17,827	14,145	82	0.6	14,227	79.8			14,227	79.8
5	. 2002	20,791	13,807	80	0.6	13,887	66.8	6	1	13,894	66.8
6	. 2003	18,701	13,044	76	0.6	13,120	70.2	1,232	119	14,471	77.4
7	. Total (Lines 1 through 6)	XXX	42,074	244	XXX	42,318	XXX	1,238	120	43,676	XXX
8	. Total (Lines 2 through 6)	84,589	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS

(000 Omitted)

#### SECTION A - PAID HEALTH CLAIMS - FEDERAL EMPLOYEES HEALTH BENEFITS PLAN PREMIUM

			CUmulative Net Amounts Paid		
Year in Which Losses Were Incurred	1 1999	2 2000	3 2001	4 2002	5 2003
1. Prior	11,806			(172)	
2. 1999	99,688	12,950	570	(70)	33
3. 2000	XXX	103,207	15,599	370	88
4. 2001	XXX	XXX	117.307	15.084	1.342
5. 2002	XXX	XXX	XXX	121,219	27,071
6. 2003	XXX	XXX	XXX	XXX	135,623

#### SECTION B - INCURRED HEALTH CLAIMS - FEDERAL EMPLOYEES HEALTH BENEFITS PLAN PREMIUM

			Sum of Cumulative Net Amou	unt Paid and Claim Liability and Reserv	re Outstanding at End of Year	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	1999	2000	2001	2002	2003
	1. Prior	18,313			(172)	
12	2. 1999	113,233	13,637	570	(46)	
띪	3. 2000	XXX	123,433	21,716	901	248
	4. 2001	XXX	XXX	133,701	20,061	3,107
	5. 2002	XXX	XXX	XXX	137.031	28.344
	6. 2003	XXX	XXX	XXX	XXX	168.194

#### SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - FEDERAL EMPLOYEES HEALTH BENEFITS PLAN PREMIUM

		1	2	3	4	5	6	7	8	9	10
						Claim and Claim				Total Claims and	
	Years in Which					Adjustment			Unpaid Claim	Claims Adjustment	
	Premiums were Earned and	Premiums	Claim	Claim Adjustment	Percent	Expense Payments	Percent	Claims	Adjustment	Expense Incurred	Percent
	Claims were Incurred	Earned	Payments	Expense Payments	(Col. 3/2)	(Col. 2 + 3)	(Col. 5/1)	Unpaid	Expense	(Col. 5 + 7 + 8)	(Col. 9/1)
1	. Prior to 1999	XXX	11,635	68	XXX	11,703	XXX			11,703	XXX
2	. 1999	122,654	113,171	658	0.6	113,829	92.8			113,829	92.8
3	. 2000	128,216	119,265	693	0.6	119,958	93.6			119,958	93.6
4	. 2001	147,666	133,734	777	0.6	134,511	91.1			134,511	91.1
5	. 2002	151,194	148,290	862	0.6	149,152	98.6	3,164	304	152,620	100.9
6	. 2003	194,126	135,623	788	0.6	136,411	70.3	32,571	3,134	172,116	88.7
7	. Total (Lines 1 through 6)	XXX	661,718	3,846	XXX	665,564	XXX	35,735	3,438	704,737	XXX
8	Total (Lines 2 through 6)	743,856	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# U & I Ex.-Pt.2C-Sn A-Paid Claims-Medicare NONE

U & I Ex.-Pt.2C-Sn B-Incurred Claims-Medicare NONE

U & I Ex.-Pt.2C-Sn C-Expense Ratio-Medicare NONE

U & I Ex.-Pt.2C-Sn A-Paid Claims-Medicaid NONE

U & I Ex.-Pt.2C-Sn B-Incurred Claims-Medicaid NONE

U & I Ex.-Pt.2C-Sn C-Expense Ratio-Medicaid NONE

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS

(000 Omitted)

#### SECTION A - PAID HEALTH CLAIMS - OTHER

			CUmulative Net Amounts Paid		
Year in Which Losses	1	2	3	4	5
Were Incurred	1999	2000	2001	2002	2003
1. Prior	73,131		38		
2. 1999	619,622	96,430	252		
3. 2000	XXX	831,720	7,787		
4. 2001	XXX	XXX	1,447,269		
5. 2002	XXX	XXX	XXX	44,270	
6. 2003	XXX	XXX	XXX	XXX	50,586

#### **SECTION B - INCURRED HEALTH CLAIMS - OTHER**

			Sum of Cumulative Net Amou	unt Paid and Claim Liability and Reser	ve Outstanding at End of Year	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	1999	2000	2001	2002	2003
	1. Prior	3,877		1		
2	2. 1999	53,525	3.228	(1)		
	3 2000	XXX	42 141	(1)		
٦	4. 2001.	XXX	XXX	16 998	6 749	
	5 2002	XXX	XXX	XXX	12,690	
	6. 2003.	XXX	XXX	XXX	XXX	

#### SECTION C - INCURRED YEAR HEALTH CLAIM AND CLAIM ADJUSTMENT EXPENSE RATIO - OTHER

		1	2	3	4	5	6	7	8	9	10
						Claim and Claim				Total Claims and	
	Years in Which					Adjustment			Unpaid Claim	Claims Adjustment	
	Premiums were Earned and	Premiums	Claim	Claim Adjustment	Percent	Expense Payments	Percent	Claims	Adjustment	Expense Incurred	Percent
	Claims were Incurred	Earned	Payments	Expense Payments	(Col. 3/2)	(Col. 2 + 3)	(Col. 5/1)	Unpaid	Expense	(Col. 5 + 7 + 8)	(Col. 9/1)
1.	Prior to 1999	XXX	73,169	425	XXX	73,594	XXX			73,594	XXX
2.	1999	19,918	716,304	4,162	0.6	720,466	3,617.2			720,466	3,617.2
3.	2000	36,805	839,507	4,878	0.6	844,385	2,294.2			844,385	2,294.2
4.	2001	869,070	1,447,269	8,410	0.6	1,455,679	167.5			1,455,679	167.5
5.	2002	62,353	44,270	257	0.6	44,527	71.4	3,886	374	48,787	78.2
6.	2003	83,456	50,586	294	0.6	50,880	61.0	17,792	1,712	70,384	84.3
7.	Total (Lines 1 through 6)	XXX	3,171,105	18,426	XXX	3,189,531	XXX	21,678	2,086	3,213,295	XXX
8.	Total (Lines 2 through 6)	1,071,602	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

#### PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY

	1	2	3	4	5	6 Federal	7	8	9	10	11	12
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other
				POLI	CY RESERVE							
Unearned premium reserves	244,818,144	214,401,910	24,057,964	5,424,698	933,572							
Additional policy reserves (a)	35,000,000	34,369,061		630,939								
Reserve for future contingent benefits	0											
Reserve for rate credits or experience rating refunds     (including \$0) for investment income	195,921,456	193,318,836		2,059,765	542,855							
Aggregate write-ins for other policy reserves	0	0	0	0	0	0	0	0	0	0	0	0
,	475,739,600	442,089,807	24,057,964	8,115,402	1,476,427	0	0	0	0	0	0	0
-	0											
8. Totals (net) (Page 3, Line 4)	475,739,600	442,089,807	24,057,964	8,115,402	1,476,427	0	0	0	0	0	0	0
				CLA	M RESERVE		T	Т	ı	1	1	
Present value of amounts not yet due on claims	0											
	0											
11. Aggregate write-ins for other claim reserves	0	0	0	0	0	0	0	0	0	0	0	0
12. Totals (gross)	0	0	0	0	0	0	0	0	0	0	0	0
13. Reinsurance ceded	0											
14. Totals (net) (Page 3, Line 7)	0	0	0	0	0	0	0	0	0	0	0	0
				DETAILS	OF WRITE-INS		1	T	1	ı	1	
0501	0											
0502	0											
0503	0											
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0	0	0	0	0	0	0	0	0	0	0
0599. Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above)	0	0	0	0	0	0	0	0	0	0	0	0
1101	0											
1102	0											
1103	0											
1198. Summary of remaining write-ins for Line 11 from overflow page	0	0	0	0	0	0	0	0	0	0	0	0
1199. Totals (Lines 1101 thru 1103 plus 1198) (Line 11 above)	0	0	0	0	0	0	0	0	0	0	0	0

<sup>(</sup>a) Includes \$.....35,000,000 premium deficiency reserve.

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 3 - ANALYSIS OF EXPENSES** 

	TARTO AND	1 Claim Adjustment Expenses	2 General Administrative Expenses	3 Investment Expenses	4 Total
1.	Rent (\$3,051,578 for occupancy of own building)		·	•	3,051,578
2.	Salaries, wages and other benefits			1,312,987	506,636,979
3.	Commissions (less \$0 ceded plus \$0 assumed)			,- ,	280,492,081
4.	Legal fees and expenses				1,816,572
5.	Certifications and accreditation fees.				, ,
6.	Auditing, actuarial and other consulting services				
7.	Traveling expenses				
8.	Marketing and advertising				
9.	Postage, express and telephone.				
10.	Printing and office supplies				
11.	Occupancy, depreciation and amortization				, ,
12.	Equipment				
13.	Cost or depreciation of EDP equipment and software				
14.	Outsourced services including EDP, claims, and other services				159,784,532
15.	Boards, bureaus and association fees				
16.	Insurance, except on real estate				
17.	Collection and bank service charges				
18.	Group service and administration fees				
19.	Reimbursements by uninsured accident and health plans	, , ,	, ,		,
20.	Reimbursements from fiscal intermediaries				0
21.	Real estate expenses				0
22.	Real estate taxes				0
23.	Taxes, licenses and fees:				
	23.1 State and local insurance taxes				0
	23.2 State premium taxes				0
	23.3 Regulatory authority licenses and fees	403,831	670,188		1,074,019
	23.4 Payroll taxes	11,090,419	18,405,376	80,800	29,576,595
	23.5 Other (excluding federal income and real estate taxes)				0
24.	Investment expenses not included elsewhere	(114)	(188)	302	0
25.	Aggregate write-ins for expenses	(23,185,023)	(38,477,272)	0	(61,662,295)
26.	Total expenses incurred (Lines 1 to 25)	140,978,496	362,475,685	1,932,833	(a)505,387,014
27.	Less expenses unpaid December 31, current year	55,467,674	113,184,303		168,651,977
28.	Add expenses unpaid December 31, prior year	59,284,733	109,406,519		168,691,252
29.	Amounts receivable relating to uninsured accident and health plans, prior year	18,657,828	50,960,934		69,618,762
30.	Amounts receivable relating to uninsured accident and health plans, current year	3,795,235	9,807,757		13,602,992
31.	Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30)	129,932,962	317,544,724	1,932,833	449,410,519
	DETAIL	LS OF WRITE-INS			
2501.	Admin Fee Recovery	(23,185,023)	(38,477,272)		(61,662,295)
		, , , ,	, ,		0
2503.					0
	Summary of remaining write-ins for Line 25 from overflow page			0	
	TOTALS (Lines 2501 thru 2503 plus 2598) (Line 25 above)				

<sup>(</sup>a) Includes management fees of \$.....7,748,004 to affiliates and \$.....19,505,771 to non-affiliates.

## Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **EXHIBIT OF NET INVESTMENT INCOME**

			1		2
			Collected		Earned
			During Year		During Year
1.	U.S. government bonds	(a)	9,779,315		10,007,901
1.1	Bonds exempt from U.S. tax	(a)			
1.2	Other bonds (unaffiliated)	(a)	56,219,186		58,866,242
1.3	Bonds of affiliates	(a)			
2.1	Preferred stocks (unaffiliated)	(b)			
2.11	Preferred stocks of affiliates	(b)			
2.2	Common stocks (unaffiliated)		992,709		968,239
2.21	Common stocks of affiliates				
3.	Mortgage loans	(c)			
4.	Real estate	(d)			
5.	Contract loans				
6.	Cash/short-term investments	(e)	3,330,984		3,475,240
7.	Derivative instruments	(f)			
8.	Other invested assets		32,668,905		15,398,904
9.	Aggregate write-ins for investment income		505,253		505,253
10.	Total gross investment income				89,221,779
11.	Investment expenses				1,932,833
12.	Investment taxes, licenses and fees, excluding federal income taxes			(g)	
13.	Interest expense			(h)	
14.	Depreciation on real estate and other invested assets			(i)	11,703,565
15.	Aggregate write-ins for deductions from investment income				0
16.	Total deductions (Lines 11 through 15)				13,636,398
17.	Net investment income (Line 10 minus Line 16)				
	DETAILS OF WRITE-INS				
0901.	SECURITY LENDING INCOME		505,253		505,253
0903.					
0998.	Summary of remaining write-ins for Line 9 from overflow page		0		0
	Totals (Lines 0901 thru 0903 plus 0998) (Line 9 above)				
1502.					
1503					

- (a) Includes \$.....752,384 accrual of discount less \$.....6,227,973 amortization of premium and less \$.....12,442,907 paid for accrued interest on purchases.
- (b) Includes \$......0 accrual of discount less \$......0 amortization of premium and less \$......0 paid for accrued dividends on purchases.
- (c) Includes \$.......0 accrual of discount less \$........0 amortization of premium and less \$........0 paid for accrued interest on purchases.
- (d) Includes \$.......0 for company's occupancy of its own buildings; and excludes \$.......0 interest on encumbrances.
- (e) Includes \$.....1,688,209 accrual of discount less \$........0 amortization of premium and less \$.......0 paid for accrued interest on purchases.

1598. Summary of remaining write-ins for Line 15 from overflow page.....

(f) Includes \$......0 accrual of discount less \$......0 amortization of premium.

1599. Totals (Lines 1501 thru 1503 plus 1598) (Line 15 above)...

- (g) Includes \$.......0 investment expenses and \$......0 investment taxes, licenses and fees, excluding federal income taxes, attributable to Segregated and Separate Accounts.
- (h) Includes \$....... 0 interest on surplus notes and \$....... 0 interest on capital notes.
- (i) Includes \$.....11,703,565 depreciation on real estate and \$.......0 depreciation on other invested assets.

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

			· · · · · · · · · · · · · · · · · · ·				
		1	2	3	4	5	
					Net Gain or (Loss)		
					from Change in		
					Difference Between		
		Realized			Basis Book/		
		Gain (Loss)	Other	Increases	Adjusted		
		on Sales	Realized	(Decreases) by	Carrying and		
		or Maturity	Adjustments	Adjustment	Admitted Values	Total	
1.	U.S. government bonds	4,044,784				4,044,784	
1.1	Bonds exempt from U.S. tax					0	
1.2	Other bonds (unaffiliated)	7,371,580				7,371,580	
1.3	Bonds of affiliates					0	
2.1	Preferred stocks (unaffiliated)					0	
2.11	Preferred stocks of affiliates					0	
2.2	Common stocks (unaffiliated)	4,863,462				4,863,462	
2.21	Common stocks of affiliates					0	
3.	Mortgage loans					0	
4.	Real estate					0	
5.	Contract loans					0	
6.	Cash/short-term investments					0	
7.	Derivative instruments					0	
8.	Other invested assets					0	
9.	Aggregate write-ins for capital gains (losses)	0	0	0	0	0	
10.	Total capital gains (losses)		0	0	0	16,279,826	
DETAILS OF WRITE-INS							
0901.						0	
0902.						0	
0903.						0	
0998.	Summary of remaining write-ins for Line 9 from overflow page	0	0	0	0	0	
	Totals (Lines 0901 thru 0903 plus 0998) (Line 9 above)		0	0	0	0	
						-	

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN EXHIBIT 1 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS

		1	2	3 Change for Year
		End of	End of	(Increase) or
		Current Year	Prior Year	Decrease
1.	Summary of Items, Page 2, Lines 12 to 20, Column 2			0
2.	Other nonadmitted assets:			
	2.1 Bills receivable			0
	2.2 Leasehold improvements			0
	2.3 Cash advanced to or in hands of officers and agents			0
	2.4 Loans on personal security, endorsed or not			0
	2.5 Commuted commissions			0
3.	Total (Lines 2.1 to 2.5)	0	0	0
4.	Aggregate write-ins for other than invested assets			
5.	Total (Line 1 plus Lines 3 and 4)	0	0	0
	DETAILS OF WRIT	E-INS		
0401.				0
0402.				0
0403.	NON			0
0498.	Summary of remaining write-ins for Line 4 from overflow page	0	0	0

0499. Totals (Lines 0401 thru 0403 plus 0498) (Line 4 above).....

#### Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN

# **EXHIBIT 2 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

			Total Members at End of			6				
	1	2	3	4	5	Current Year				
	Prior	First	Second	Third	Current	Member Months				
Source of Enrollment	Year	Quarter	Quarter	Quarter	Quarter Year					
Health maintenance organizations										
Provider service organizations										
Preferred provider organizations	1,168,225	1,255,339	1,241,448	1,234,224	1,200,351	16,317,402				
4. Point of service	103,883	105,474	98,333	94,729	88,150	1,298,315				
5. Indemnity only	767,647	620,164	610,922	602,210	583,638	7,999,248				
Aggregate write-ins for other lines of business	620,228	790,739	818,138	857,546	826,691	9,853,344				
7. Total	2,659,983	2,771,716	2,768,841	2,788,709	2,698,830	35,468,309				
	DETAILS C	F WRITE-INS								

	DETAILS OF WAITE-ING							
	0601. National Stoploss	77,150	210,088	223,863	244,253	214,370	2,673,336	
	0602. Local Stoploss	543.078	580.651	594.275	613.293	612.321	7.180.008	
	0603	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , , , , ,	,,-	,		, ,	
17	0698. Summary of remaining write-ins for Line 6 from overflow page	0	0	0	0	0	0	
	0600. Totals // inco 0601 thru 0602 also 0600) // inc 6 above)	620.220	700 720	040 420	067.546	926 601	0.952.244	

#### 1. SIGNIFICANT ACCOUNTING POLICIES

The accompanying annual statement of Blue Cross Blue Shield of Michigan (the Company) has been prepared in accordance with Generally Accepted Accounting Principles (GAAP), except for the treatment of the sale-leaseback transaction, which follows the statutory guidance of SSAP 22, *Leases*. The statement is in conformity with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except that it has been prepared in accordance with GAAP, as prescribed for the Company by P.A. 350 of 1980. The Company has followed guidelines of SSAP 47 related to ASC business reporting in order to comply with the request of the Michigan Office of Financial and Insurance Services.

**Cash Equivalents** carried at cost, which approximates fair market value, are comprised of short-term investments with initial maturities at date of acquisition of 90 days or less.

Investments - Pursuant to Statement of Financial Accounting Standards ("SFAS") No. 115, Accounting for Certain Investments in Debt and Equity Securities, the Company has classified its debt securities as available-for-sale; accordingly, its debt and equity securities are carried at fair value. The unrealized gains and losses related to these securities are excluded from earnings and reported as a component of capital and surplus, net of related deferred income taxes. Realized gains and losses on sales of securities are determined based on the specific identification method and are included in investment and other income. Declines in value judged to be other than temporary are included in investment and other income.

The estimated fair values have been determined by the Company and its investment managers using available market information and appropriate valuation methodologies. These estimates are subjective in nature and involve uncertainties and matters of considerable judgment. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different assumptions, judgments and/or estimation methodologies may have a material effect on the estimated fair values.

**Derivative Instruments and Hedging Activities** – SFAS No. 137, *Accounting for Derivative Instruments and Hedging Activities*, requires companies to record derivatives on the balance sheet as assets or liabilities at fair value. Gains or losses resulting from changes in the values of those derivatives would be accounted for depending on the use of the derivative and whether it qualifies for hedging accounting. The Company has determined that the adoption of this standard does not have a material impact on the consolidated financial position or results of operations.

**Securities Lending** - The Company enters into secured lending transactions and recognizes the collateral received and the corresponding liability to return the collateral in accordance with the provisions of SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* , which provides standards for distinguishing transfers of financial assets that are sales from transfers that are secured borrowings.

**Property and Equipment** is stated at cost and is depreciated by the straight-line method over estimated useful lives ranging from thirty to forty years for buildings and five to ten years for equipment.

**Software Costs** - Costs related to acquired and developed computer software for internal use are capitalized as incurred. Capitalized costs are amortized using the straight-line method generally over a five to seven-year useful life.

**Long-Lived Assets** held and used by the Company are reviewed based on market factors and operational considerations for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

**Investments in Subsidiaries** are reported on the net worth basis. All subsidiaries listed in Schedule D and BA are 100% owned by the Company.

**Liability for Unpaid Claims and Claim Adjustment Expenses** is an actuarial estimate of outstanding claims, primarily consisting of claims incurred but not reported. This estimate is based upon historical claims experience modified for current trends and changes in benefit coverage, which could vary as the claims are ultimately settled. Processing expense related to claims is accrued based on an estimate of expenses to process such claims. Revisions in actuarial estimates are reported in the period in which they arise.

**Experience Rated Groups** – A liability is established for experience rated group contracts as a result of favorable experience based on an actuarial estimate of underwriting gains which will be returned to groups, either as cash refunds or future rate reductions. Under terms of most of the experience rated group contracts, recovery, if any, of underwriting losses through future rate increases is not recognized until received. The off-balance sheet receivables arising from underwriting losses for experience rated groups are \$103,839,242 and \$125,904,447 as of December 31, 2003 and 2002, respectively.

**Area Rated Groups** - The area rated group line of business is considered a regulated business under accounting principles generally accepted in the United States of America ("GAAP") in that the Company's rating formula for area rated groups is subject to regulation by the Office of Financial and Insurance Services ("OFIS"). The difference between costs and revenues for area rated groups are therefore considered regulatory assets or liabilities because they are, over time, either returned to the groups or collected from them via future rate adjustments. A regulatory asset is carried on the balance

sheet to the extent the Company considers it probable that the rating formula for future years will be sufficient to recover the asset.

**Premium Deficiency Reserve** - A liability for premium deficiency losses are recognized when it is probable that expected claim losses and allocable administrative expenses will exceed future premiums on existing health and other contracts without consideration of investment income. For purposes of premium deficiency losses, contracts are grouped in a manner consistent with the Company's method of acquiring, servicing and measuring the profitability of such contracts. Once established, premium deficiency losses are amortized over the remaining life of the contract. In 2003 a \$38.0 million premium deficiency reserve was established for the anticipated loss on the state sponsored MIChild insurance program, which provides health and dental insurance for uninsured children of Michigan's working families. The MIChild premium deficiency reserve will be amortized over a two-year contract period ending September 30, 2005. At December 31, 2003 remaining premium deficiency reserve is \$35.0 million.

**Premium and Fee Revenues** - Premiums, which generally are billed in advance, are recognized as revenue during the respective periods of coverage. Premiums applicable to the unexpired portion of coverage are reflected in the accompanying consolidated balance sheet as unearned revenue.

Fee revenue primarily consists of administrative fees for services provided under administrative service contracts (ASC), including management of medical services, claims processing and access to provider networks. Under ASC arrangements, self-funded groups retain the full risk of paying claims. Amounts due from ASC groups are equal to the amounts required to pay claims and pay administrative fees. Administrative fees are earned as services are performed and are calculated based on the number of members in a group or the group's claim experience. Since benefit expenses for ASC arrangements are not the responsibility of the Company, claims paid and the corresponding reimbursements are excluded in the consolidated financial statements. Administrative fee revenue and the corresponding expenses related to ASC arrangements are included in operating expenses.

**Employee Benefit Plans** - The Company has defined benefit retirement income plans covering substantially all employees 21 years or older having one year or more of continuous service. The Company's policy is to fund accrued retirement costs, as determined by consulting actuaries, to the extent permitted by Internal Revenue Service regulations.

The Company has defined benefit health care and other benefit plans covering substantially all employees and their dependents who retire from active employment and meet minimum age and service requirements. These plans are funded on a pay-as-you-go basis.

The Company has defined contribution plans, which are qualified under Section 401(k) of the Internal Revenue Code, covering all employees who elect to participate. The Company matches a certain percentage of employees' contributions.

**Blue Cross Blue Shield Association ("BCBSA") Deposit -** As part of its BCBSA license requirements, the Company is required to maintain a custodial bank account to assure the payment of claims in the event of the Company's insolvency. The account balance is calculated as a percentage of the Company's unpaid claim liability and consists primarily of marketable securities. The funds in the account are included in the Company's investment portfolio. The Company has the ability to trade and transfer securities within the account as long as balance in the account is at or above the required minimum. The required balance for the period April 1, 2003 through March 31, 2004 is \$127.1 million. At December 31, 2003, the balance in this custodial account is \$137.2 million.

#### 2. STATUTORY ACCOUNTING INFORMATION

With the passage of Act 59, the Company is required to prepare statutory financial statements in accordance with the statutory accounting practices ("SAP") prescribed or permitted by OFIS. Prior to the enactment of the new law, the Company was required to prepare its statutory statements in accordance with GAAP and as such, subscriber reserves and unassigned funds for 2002 and 2001 do not differ from the subscribers' reserves and unassigned funds as reported in the Company's GAAP audited financial statements.

As permitted under the new law, the Company and OFIS have agreed to a three-year transition plan that will allow the Company to switch from GAAP to SAP in a non-disruptive manner. Implementation of the transition plan will begin with the first quarter 2004 statutory filing.

All statutory requirements under the transition plan will be fully adopted by January 1, 2007. Prior to full implementation, however, the Company began accounting for the sale-leaseback transaction in accordance with SSAP No. 22, *Leases*, effective with the third quarter 2003 statutory filing. Adoption of SSAP No. 22 increased net income and statutory capital and surplus by \$6.8 million. Statutory capital and surplus at December 31, 2003 was \$1,898.1 million. The essential elements of the transition plan, as set forth in State Order No. 03-080M are as follows:

**Bonds-** The Company will continue to report the current portfolio (any security purchased on or before December 31, 2003) on a GAAP basis and any new securities purchased after December 31, 2003 will be reported in accordance with SAP. Approximately 33% of the Company's portfolio will be valued on a SAP basis after year one, 66% after year 2 and 100% after year 3.

Investment in subsidiaries- The Company will use the current equity method and follow SAP in valuing the subsidiaries.

The Company will have three years to record the statutory impact to surplus for investment in subsidiaries based on the following percentages: 1 st year 25%, 2 nd year 50%, 3 rd year 75%.

**Goodwill-** The Company will apply SAP guidelines, however the percentage of surplus limitation will be as follows: 1 st year 16%, 2nd year 14%, 3rd year 12%.

**Regulatory asset-** The Company will non-admit the balance based on the following percentages: 1 st year 25%, 2nd year 50% 3rd year 75%.

Furniture, equipment and automobiles- The Company will non-admit balances in accordance with SSAP No. 19 and 20.

**Retiree health obligation-** The Company will discontinue reporting an obligation for non-vested employees. The statutory impact will be reported in the first year.

**Retiree pension asset-** The Company will non-admit the balance based on the following minimum percentages: 1 st year 25% 2nd year 50% 3rd year 75%.

Prepaid expenses and other assets- The Company will non-admit balances in accordance with SAP.

The proforma impact to December 31, 2003 GAAP subscriber reserves under each year of the transition plan is disclosed below (in millions):

	20	03 under	20	03 under	200	03 under	200	03 under
		Year 1		Year 2		Year 3	•	Year 4
GAAP Subscriber Reserves	\$	1,891.3	\$	1,891.3	\$	1,891.3	\$	1,891.3
Add (Deduct) Transition Plan Items								
Computer and software equipment								
included in the sale-leaseback		6.8		6.8		6.8		6.8
Bonds		(17.5)		(35.0)		(52.5)		(52.5)
Investment in Subsidiaries		(18.5)		(37.0)		(55.4)		(73.9)
Goodwill		-		(6.8)		(38.2)		(69.5)
Regulatory Asset		(28.1)		(56.1)		(84.3)		(112.4)
Furniture, equipment & automobiles		(10.3)		(10.3)		(10.3)		(10.3)
Computer and software equipment								
not included in the sale-leaseback		(51.3)		(51.3)		(51.3)		(51.3)
Retiree Health Obligation		114.1		114.1		114.1		114.1
Retiree Pension Asset		(27.8)		(55.6)		(83.3)		(111.1)
Prepaid Expenses and other assets		(41.4)		(41.4)		(41.4)		(41.4)
		(74.0)		(172.6)		(295.8)		(401.5)
SAP Subscriber Reserves	\$	1,817.3	\$	1,718.7	\$	1,595.5	\$	1,489.8

#### 3. ADMINISTRATIVE SERVICE CONTRACTS (ASC)

For Annual Statement purposes, the Company is reporting ASC business in conformity with Statement of Statutory Accounting Principles (SSAP) No. 47, Uninsured Plans. Presented below is the disclosure required by SSAP No. 47 for the administrator of plans. The gain from operations from ASC uninsured plans and the uninsured portion of partially insured plans (ASC plans with stop loss coverage) was as follows as of December 31, 2003:

-	ASC Plans w/o Stop Loss	ASC Plans With Stop Loss	Total
Gross reimbursement for medical cost incurred	2,424,442,511	\$3,324,640,172	\$5,749,082,683
Gross administrative fees accrued	211,370,467	377,456,586	588,827,052
Subsidy transfer	(1,039,717)	(44,868,836)	(45,908,553)
Gross expenses incurred (claims and administrative)	2,630,110,026	3,605,810,983	6,235,921,009
Total net gain from operations	\$4,663,235	\$51,416,938	\$56,080,173

#### 4. COMBINED INSURED AND ASC FINANCIAL INFORMATION

	Insured	ASC	Total
Premiums fees and reimbursements	\$5,554,674,204	\$6,337,909,735	\$11,892,583,940
Claims incurred	4,784,056,750	5,749,082,683	10,533,139,436
Increase in A&H reserves	35,000,000		35,000,000
Administrative expenses	605,442,907	486,838,326	1,092,281,233
Total operating expenses	5,424,499,660	6,235,921,009	11,660,420,669
Senior cost transfer	45,908,553	(45,908,553)	
Underwriting gain	\$176,083,098	\$56,080,173	\$232,163,272

#### 5. SALE-LEASEBACK TRANSACTION

The Company entered into a sale and leaseback agreement with RBS Lombard (Lombard) on September 25, 2003. Under the transaction, the Company sold Lombard substantially all of its computer hardware and software at a net book value of approximately \$101 million and subsequently leased the assets back. No gain or loss was recorded on this transaction.

A second sale and leaseback transaction was entered into on November 25, 2003 under which the Company sold Lombard \$53.2 million of work-in-process capitalized software. No gain or loss was recorded on this transaction.

The initial lease terms are five years, and monthly lease payments are based on a ten-year amortization period with a balloon payment at the end of five years. In lieu of payment of the balance at the end of year five, the Company will have the option to enter into another lease for an additional five years.

As part of the financing agreement, the Company is required to maintain a letter of credit to collateralize the transaction. The current letter of credit is with Comerica Bank. The amount of the letter of credit is equal to 50 percent of the financed amount of the sale-leaseback transaction. The term of the letter of credit is for one year and will renew annually. At December 31, 2003, the value of the letter of credit was approximately \$77.1 million. Initial fees and closing costs, totaling approximately \$1.9 million incurred in connection with the sale-leaseback transactions have been expensed for statutory reporting purposes.

The sale-leaseback transaction has been accounted for under SSAP No. 22, which requires a sale of equipment that is accompanied by a leaseback of all or part of the equipment be accounted for as an operating lease. The rent expense incurred during 2003 related to the sale-leaseback transactions was \$4.1 million.

Future minimum lease payments as of December 31, 2003 in connection with the sale-leaseback transactions are as follows:

	Lease Payments			
	Under Sale-			
Year Ending	Leaseback			
31-Dec	Agreement			
2004	\$ 21,151,807			
2005	21,151,807			
2006	21,151,807			
2007	21,151,807			
2008 and thereafter	94,160,569			

#### 6. OTHER OPERATING LEASES

The Company leases computer equipment and office space under various non-cancelable operating leases. Rental expense was \$6,995,000 and \$10,041,000 December 31, 2003 and 2002 respectively. At December 31, 2003, future minimum lease payments are as follows:

Year 2004	5,803,000
Year 2005	5,148,000
Year 2006	5,144,000
Year 2007	5,461,000
Year 2008	5,601,000
Total	\$ 27,157,000

#### 7. RECONCILIATION TO GAAP BALANCES

The sale-leaseback transaction meets the criteria of a capital lease as set forth under SFAS 13, and is reflected as a capital lease for purposes of the Company's GAAP financial statements. For GAAP purposes, the assets remain on the balance sheet and continue depreciating, and the Company established a liability for the sale-leaseback obligation. Due to this difference in accounting, the Company's GAAP financial statements reflect different net income and surplus than the amounts included in the accompanying financial statements.

A reconciliation of GAAP to Statutory balances is provided below:

	Dec	cember 31, 2003
GAAP net income	\$	367,693,373
Depreciation expense on assets sold		11,339,826
Operating lease expenses		(4,062,959)
Sale-Leaseback transaction fees		(1,907,539)
Interest expense		1,434,694
Net income as reported on annual statement	\$	374,497,394
GAAP surplus	\$	1,891,319,257
Depreciation expense on assets sold		11,339,826
Operating lease expenses		(4,062,959)
Sale-Leaseback transaction fees		(1,907,539)
Interest expense		1,434,694
Surplus as reported on annual statement		1,898,123,279

#### 8. REGULATORY ASSET

The Company has recorded a regulatory asset of \$112,356,000 and \$223,779,000 at December 31, 2003 and 2002, respectively, for the recovery of costs associated with its Area Rated group line of business. These costs are considered a regulatory asset in accordance with SFAS No. 71, *Accounting for the Effects of Certain Types of Regulation*, as amended by SFAS No. 144. The Company collected approximately \$111,400,000 and \$51,400,000 of the regulatory asset during 2003 and 2002, respectively. The Company recorded no impairment charge during 2003 and a \$30,000,000 impairment charge for the year ended December 31, 2002. The impairment charge represents the estimated portion of the regulatory asset for which the recovery period extends beyond a time frame believed by management to be probable.

#### **BANK LINE OF CREDIT**

In September 2002, the Company became a member of the Federal Home Loan Bank of Indianapolis ("FHLBI") when it purchased a prescribed percentage of FHLBI common stock. The Company's investment in FHLBI common stock at December 31, 2003 and 2002 was \$6,290,300 and \$5,052,600, respectively. The Company's investment in FHLBI common stock is reviewed annually and adjusted periodically to reflect at least one percent of the Company's mortgage-backed portfolio at a given period of time. Membership in FHLBI entitles the Company to line of credit privileges. The Company entered into a one-year, renewable overdraft line of credit agreement with FHLBI. Under the line of credit agreement, the Company's aggregate amount of outstanding advances at any one time is limited to \$100,000,000. Interest rates, averaging 1.53% for both 2002 and 2003 were calculated and accrued on outstanding advances on a daily basis. At December 31, 2003 and 2002, there were no outstanding advances relating to this line of credit. Interest on the FHLBI line of credit totaled \$46,370 and \$19,322 in 2003 and 2002, respectively.

#### RETIREMENT INCOME PLANS

Substantially all employees who meet certain requirements of age and length of service are covered by the Company's defined benefit retirement income plans. Benefits paid to retirees are based on age at retirement, years of credited service and highest monthly average earnings over 60 consecutive months.

Under the Company's amended retirement account plan, each participant has an account balance to which interest credits and earnings credits are added. Interest will be credited quarterly based on the prior August one-year Treasury bill rate. Earnings credits of 6% to 10% are credited to participants' account balances on a monthly basis and monthly 2% transition credits are made through 2008. Employees can elect to receive the lump sum value of their account balance or monthly payments at retirement or termination.

The following table sets forth the projected benefit obligation and funded status at the plan measurement date of September 30 and the accrued/(prepaid) pension expense at December 31 (in thousands):

	2003	2002
Actuarial present value of benefit obligations:  Vested benefits  Nonvested benefits	\$ 636,811 34,332	\$ 566,074 27,012
Accumulated benefit obligation  Effect of estimated future pay increases	671,143 79,843	593,086 69.605
Projected benefit obligation	750,986	662,691
Plan assets at fair market value, principally government bonds, notes and corporate equity securities	690,373	600,704
Plan assets in excess of or (less than) projected benefit obligation	\$ (60,613)	\$ (61,987)
Prepaid pension expense included in other assets and pension/postretirement liabilities in 2003 and 2002, respectively	\$ 111,099	\$ 99,935

The discount rate used in determining the actuarial present value of the projected benefit obligation was 6.50% at December 31, 2003 and 7.25% at December 31, 2002. Assumed rates of increase in future compensation range from 5.53% to 2.98% at December 31, 2003 and 2002, depending on the ages of the participants. The expected long-term rate of return on assets was 9.50% at December 31, 2003 and 2002.

The following table sets forth the benefit costs, employee contributions and benefits paid of the plans at December 31, (in thousands):

	2003	2002
Net periodic pension (income) cost	\$ (2,375)	\$ (4,123)
Employer contributions	9,050	86,572
Benefits paid	35,718	35,952

#### 11. POSTRETIREMENT BENEFITS OTHER THAN PENSIONS

The Corporation provides certain health care and selected other benefits to all employees and their dependents. Represented and nonrepresented employees who have at least ten years of service after age 45 and retire from active employment or who become disabled and meet certain benefit and service requirements are eligible.

This benefit is subject to revision at the discretion of the Board of Directors for nonrepresented employees and for represented employees, subject to collective bargaining agreements. These plans are noncontributory plans.

Certain revisions to the nonrepresented employees' postretirement benefits other than pensions will take effect January 1, 2004. Nonrepresented employees retiring after December 31, 2003 may share in the cost of their health care premiums and have higher deductibles and co-payments depending on their eligibility status at December 31, 2003. Additionally, nonrepresented employees hired on or after January 1, 2004 are required to have fifteen years of service after age 45 to be eligible for retiree health care benefits and selected other benefits.

The Corporation's postretirement health care plan is unfunded. The accumulated obligation for employee postretirement benefits attributable to active and retired employees at the September 30 measurement date and other relevant information at December 31 is as follows (in thousands):

11012010111	,, (11 <b>0</b> ), (2 <b>0</b> ), (1 <b>2</b> )		
	2003	2002	
Accumulated postretirement benefit obligation:			
Retirees and dependents	\$ 165,732	\$ 141,357	
Eligible active participants	85,597	78,676	
Actives not yet eligible	148,746	110,138	
Accrued postretirement obligation	400,075	330,171	
Unrecognized accumulated net gain (loss)	(105,050)	(56,165)	
Unrecognized prior service cost	19,035	4,778	
Accrued postretirement benefit liability included			
in accrued expenses	\$ 314,060	\$ 278,784	
Accrued postretirement expense included in			
other liabilities	\$ 314,061	\$ 278,784	
Net periodic postretirement cost	\$ 47,668	\$ 40,790	
Benefits paid	\$ 12,392	\$ 11,229	

For 2003, the health care trend rate on covered benefits is assumed to be 9.33% in 2004, ratably downgrading to 4.75% by 2008 and all years thereafter.

For 2002, the health care trend rate on covered benefits is assumed to be 10.25% in 2003, ratably downgrading to 5.50% by 2008 and all years thereafter.

The discount rate used in determining the actuarial present value of the accumulated postretirement obligation was 6.50% at September 30, 2003 and 6.50% at September 30, 2002.

On December 8, 2003, the Medicare Prescription Drug, Improvement and Modernization Act of 2003 ("Act") was signed into law. The Act provides a prescription drug benefit under Medicare ("Medicare Part D") as well as a federal subsidy to sponsors of retiree health care benefit plans that provide a benefit that is at least equivalent to the Medicare Part D benefit. The ultimate financial impact that this new law will have on the Corporation's retiree health plan obligation is not yet known due to the fact that at this time specific authoritative guidance on the accounting for the federal subsidy is pending and when issued could require the Corporation to change previously reported information. Under the provisions of FASB Staff Position ("FSP") FAS 106-1, Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003, the Corporation has elected to defer recognition of the financial statement impact until authoritative guidance is issued.

#### 12. SALVAGE AND SUBROGATION

Anticipated Salvage and Subrogation included as a reduction to Claims Unpaid as reported on line 1, page 3 is as follows (in thousands):

Health Insurance Lines of Business	2003	2002
1996 Accident Year	-	2,463
1997 Accident Year	-	2,567
1998 Accident Year	368	5,846
1999 Accident Year	1,139	15,967
2000 Accident Year	4,149	54,281
2001 Accident Year	20,855	319,777
2002 Accident Year	154,073	1,323,472
2003 Accident Year	1,136,547	

#### 13. FEDERAL INCOME TAXES

The Company files a consolidated federal income tax return with The Accident Fund Insurance Company of America and PPOM, LLC. PPOM, LLC is organized as a sole member limited liability company, and has elected to be treated as a division of the Company for federal tax purposes.

Income taxes are allocated between the companies in accordance with written agreements which have been approved by the Board of Directors. Allocation is based upon separate return calculations. Inter-company tax balances are settled

annually in the first quarter.

BCBSM's HMO affiliates are exempt from federal income tax under 501 (C) (4) of the Internal Revenue Code.

#### 14. SUBSCRIBERS' RESERVES

Under the provisions of Public Act 59 of 2003 ("Act 59") of the State of Michigan, the Company must maintain adequate subscriber reserves to comply with Section 403 of the Michigan Insurance Code, which requires authorized insurers to be safe, reliable and entitled to public confidence. As a result, the Company is required to file with OFIS, on an annual basis, its health risk-based capital ("HRBC") calculation based on the National Association of Insurance Commissioners ("NAIC") model. Act 59 requires the Corporation to maintain a HRBC ratio of at least 200 percent but not to exceed 1,000 percent of subscriber reserves. At December 31, 2003, the Corporation's estimated HRBC ratio, which was calculated based on the NAIC model, is 633%.

Prior to July 2003, the Company was required to maintain subscribers' reserves at a target level established in cooperation with the OFIS. The Company's established target was a function of the Company's underwritten and self-funded benefits provided and operating expenses, applied to certain risk factors as determined by the OFIS. The Company was required to maintain subscribers' reserves at 105% to 150% of the calculated target. The Company was within the permitted target range for 2002 and 2001.

#### 15. SURPLUS DEBENTURES

None

#### MEDICARE SUPPLEMENTAL EXPERIENCE EXHIBIT

Data represent 2002 experience and are not available based on policy issue dates.

#### 17. CONTINGENCIES

The Company has been included as a defendant in two national class action lawsuits filed against the Blue Cross Blue Shield Association and several Blue Cross Blue Shield Plans, alleging unfair pricing of medical claims for a multiple year period. As both lawsuits are in the early stages of development, it is not yet possible to make an assessment regarding the probability of an adverse outcome, nor an estimate of the potential range of loss. The Company believes it has meritorious defenses against both lawsuits and intends to defend the actions vigorously.

In addition, the Corporation is the defendant in numerous other lawsuits arising in the normal course of business. While the ultimate outcome cannot be determined at this time, it is the opinion of management and outside counsel, that the outcome of such lawsuits will not have a material adverse effect on the Corporation's consolidated financial position or results of operations.

Under the terms of self-funded administrative service contracts with its customers, the Company is subject to audits of claims processed by the Company as well as those processed by its related participating plans in other states. Such audits encompass the accuracy of claims payments made on behalf of customers and the administrative expenses charged to the customer. The Company records an estimated amount for the resolution of customer disputes. Settlements of such disputes are not expected to have a material effect on the Corporation's consolidated financial position or results of operations.

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN

# SUMMARY INVESTMENT SCHEDULE

		SUMMART INVESTMENT SCH	Gross		Admitted Assets as Reported		
			Investment Holdings		in the Annual Statement		
		Investment Categories	Amount	Percentage	Amount	Percentage	
	_						
1.	Bono		050 745 000	7.0	050 745 000	7.0	
	1.1	U.S. treasury securities.	256,745,920	7.9	256,745,920	7.9	
	1.2	U.S. government agency and corporate obligations (excluding mortgage-backed securities):					
		1.21 Issued by U.S. government agencies					
		1.22 Issued by U.S. government sponsored agencies					
	1.3	Foreign government (including Canada, excluding mortgage-backed securities)	650,000	0.0	650,000	0.0	
	1.4	Securities issued by states, territories and possessions and political subdivisions in the U.S.:					
		1.41 States, territories and possessions general obligations					
		1.42 Political subdivisions of states, territories & possessions & political subdivisions general obligations					
		1.43 Revenue and assessment obligations					
		1.44 Industrial development and similar obligations	562,895,584	17.3	562,895,584	17.3	
	1.5	Mortgage-backed securities (includes residential and commercial MBS):					
		1.51 Pass-through securities:					
		1.511 Guaranteed by GNMA					
		1.512 Issued by FNMA and FHLMC					
		1.513 Privately issued		0.0		0.0	
		1.52 CMOs and REMICs:					
		1.521 Issued by FNMA and FHLMC		0.0		0.0	
		1.522 Privately issued and collateralized by MBS issued or guaranteed by					
		GNMA, FNMA or FHLMC					
		1.523 All other privately issued		0.0		0.0	
2.	Othe	er debt and other fixed income securities (excluding short-term):					
	2.1	Unaffiliated domestic securities (includes credit tenant loans rated by the SVO)					
	2.2	Unaffiliated foreign securities					
	2.3	Affiliated securities		0.0		0.0	
3.	Equit	ty interests:					
	3.1	Investments in mutual funds		0.0		0.0	
	3.2	Preferred stocks:					
		3.21 Affiliated		0.0		0.0	
		3.22 Unaffiliated		0.0		0.0	
	3.3	Publicly traded equity securities (excluding preferred stocks):					
		3.31 Affiliated		0.0		0.0	
		3.32 Unaffiliated	104,767,654	3.2	104,767,654	3.2	
	3.4	Other equity securities:					
		3.41 Affiliated	695,666,322	21.4	695,666,322	21.4	
		3.42 Unaffiliated		0.0		0.0	
	3.5	Other equity interests including tangible personal property under lease:					
		3.51 Affiliated		0.0		0.0	
		3.52 Unaffiliated		0.0		0.0	
4.	Mort	gage loans:					
	4.1	Construction and land development		0.0		0.0	
	4.2	Agricultural		0.0		0.0	
	4.3	Single family residential properties		0.0		0.0	
	4.4	Multifamily residential properties.		0.0		0.0	
	4.5	Commercial loans		0.0		0.0	
	4.6	Mezzanine real estate loans		0.0		0.0	
5.	Real	l estate investments:					
	5.1	Property occupied by company	194,914.444	6.0	194,914.444	6.0	
	5.2	Property held for production of income (includes \$0 of property acquired in satisfaction of debt)					
	5.3	Property held for sale (\$0 including property acquired in satisfaction of debt)					
6.		cy loans					
7.		eivables for securities					
7. 8.		h and short-term investments.					
9.		er invested assets					
Ű.	Jule	DI IIITOOLOG GOGOLG	131,011,000		131,071,000		

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **GENERAL INTERROGATORIES**

### **PART 1 - COMMON INTERROGATORIES GENERAL**

1.1	1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?					Yes [X]	No [ ]		
1.2	If yes, did the reporting entity register and regulatory official of the state of domicile disclosure substantially similar to the state insurance Holding Company System Regand disclosure requirements substantially	of the principal insurer in ndards adopted by the Na gulatory Act and model re	n the Holding Company Syst ational Association of Insura egulations pertaining thereto	em, a registration nce Commissione or is the reporting	statement providing rs (NAIC) in its Model	s Yes[X]	No [ ]	N/A [ ]	
1.3	State regulating?	Michigan							
2.1	Has any change been made during the y reporting entity?	ear of this statement in th	ne charter, by-laws, articles o	of incorporation, or	deed of settlement of the		Yes[]	No [ X ]	
2.2	If yes, date of change:						N	I/A	
	If not previously filed, furnish herewith a								
3.1	State as of what date the latest financial						09/30	0/2000	
3.2	State the as of date that the latest financi This date should be the date of the exam	·					09/30	)/2000	
3.3	State as of what date the latest financial reporting entity. This is the release date						09/11/2001		
3.4	By what department or departments?		Office of Financial and I	nsurance Services	3		<u>—</u>		
4.1	During the period covered by this statem thereof under a common control (other th part (more than 20 percent of any major I	an salaried employees of	f the reporting entity) receive						
	4.11 sales of new business?						Yes[]	No [X]	
	4.12 renewals?						Yes[]	No [X]	
4.2	During the period covered by this statem receive credit or commissions for or cont								
	4.21 sales of new business?						Yes[]	No [X]	
	4.22 renewals?						Yes[]	No [X]	
5.1	Has the reporting entity been a party to a	merger or consolidation	during the period covered by	y this statement?			Yes [ ]	No [ X ]	
5.2	If yes, provide the name of the entity, NA to exist as a result of the merger or consc	olidation.	tate of domicile (use two lette	er state abbreviati			_		
		1 Name of Entity	у		2 NAIC Company Code	3 State of Domicile			
6.1	Has the reporting entity had any Certifica or revoked by any governmental entity du confidentiality clause is part of the agree	uring the reporting period?	, ,	. •		d	Yes[]	No [X]	
6.2	If yes, give full information:								
							_ ,, , ,		
7.1	Does any foreign (non-United States) per	son or entity directly or in	ndirectly control 10% or more	e of the reporting e	entity?		Yes[]	No [X]	
7.2							٥,		
	7.21 State the percentage of foreign co		\					%	
	7.22 State the nationality(ies) of the for the nationality of its manager or al corporation, government, manage	ttorney-in-fact and identify r or attorney-in-fact)							
		1 Nationality			2 Type of Entity				
		·							

# **GENERAL INTERROGATORIES** (continued)

3.1 3.2	Is the company a subsidiary of a bank holding com If response to 8.1 is yes, please identify the name of			Board?			Yes [ ]	No [ X
.3	Is the company affiliated with one or more banks, the	hrifts or securities t	firms?				  Yes [ ]	No [ X
.4	If response to 8.3 is yes, please provide the names financial regulatory services agency [i.e. the Feder Thrift Supervision (OTS), the Federal Deposit Insuraffiliate's primary federal regulator].	al Reserve Board (	(FRB), the Office of th	ne Comptroller of the (	Currency (OCC), the Office	ce of		
	1	2 ation (City, State)	3 FRB	4 OCC	5 OTS	6 FDIC	7 SE	С
).	What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?  Deloitte & Touche, Suite 900, 600 Renaissance Center, Detroit, Michigan 48243-1704							
0.	What is the name, address and affiliation (officer/er consulting firm) of the individual providing the state John Dunn ASA MAAA Director and Corporate Act Blue Cross Blue Shield of Michigan, 600 E. Lafaye	ement of actuarial o tuary	ppinion/certification?	y/consultant associate	ed with a(n) actuarial		<del>-</del>	
1.	FOR UNITED STATES BRANCHES OF ALIEN RE	PORTING ENTITI	IES ONLY:					
1.1	What changes have been made during the year in	the United States n	manager or the United	States trustees of the	e reporting entity?			
11.0	Describing determined and in all husiness transacts	d for the remodine	and the distance of the I had	ad Chahaa Daarah ay	ialia wika wa ka a ka di			No. I
1.2	Does this statement contain all business transacted.  Have there been any changes made to any of the transacted.	. •	, ,	ed States Branch on r	isks wherever located?		Yes[] Yes[]	No [ No [
1.4	If answer to (11.3) is yes, has the domiciliary or ent		• ,			Yes [ ]	No[]	N/A [
	, , , , ,	,		DIRECTORS				•
12.	Is the purchase or sale of all investments of the rep	porting entity passe	ed upon either by the	Board of Directors or	a subordinate committee	thereof?	Yes [X]	No [
13.	Does the reporting entity keep a complete permane						Yes [X]	No [
14.	Has the reporting entity an established procedure for the part of any of its officers, directors, trustees of such person?	or disclosure to its	Board of Directors or	trustees of any mater	rial interest or affiliation		Yes [X]	No [
	or oddir pordon:		FINA	NCIAL			100[X]	NO
15 1	Total amount loaned during the year (inclusive of S	Senarate Accounts						
10.1	15.11 To directors or other officers	oparato / toodanto,	oxoldorvo or policy is	ounoj.				
	15.12 To stockholders not officers							
	15.13 Trustees, supreme or grand (Fraternal only)							
5.2	Total amount of loans outstanding at the end of year	ar (inclusive of Sep	parate Accounts, excl	usive of policy loans):				
	15.21 To directors or other officers							
	15.22 To stockholders not officers							
	15.23 Trustees, supreme or grand (Fraternal only)							
16.1	Were any assets reported in this statement subject such obligation being reported in the statement?	to a contractual ob	oligation to transfer to	another party without	t the liability for		Yes [ ]	No [ X
6.2	If yes, state the amount thereof at December 31 of	the current year:						
	16.21 Rented from others							
	16.22 Borrowed from others							
	16.23 Leased from others 16.24 Other							
	Disclose in the Notes to Financial the nature of each	ch obligation.					•••••	
17.1	Does this statement include payments for assessment or guaranty association assessments?	nents as described	in the Annual Statem	nent Instructions other	than guaranty		Yes[]	No [ X
7.2	If answer is yes:							
	17.21 Amount paid as losses or risk adjustment							
	17.22 Amount paid as expenses							

17.23 Other amounts paid

22.2 If yes, state the amount thereof at December 31 of the current year:

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN

# **GENERAL INTERROGATORIES** (continued)

#### INVESTMENT

18.	List the following capital stock information for	r the reporting entity:						
		1 Number of Shares	2 Number of Shares	3 Par Value	4 Redemption Price	5 Is Dividend	6 Are Divi	idends
	Class Preferred Common	AuthorizedN/A	OutstandingN/AN/A	Per ShareN/AN/A	If CallableN/A	Rate Limited?Yes [ ]No [ ]XXX		
19.1	Were all the stocks, bonds and other securiti in the actual possession of the reporting entit					trol,	Yes[]	No [X]
19.2	If no, give full and complete information relations certain securities are loaned subject to a securities.	-	nt with State Street Bar	nk			_	
20.1	Were any of the stocks, bonds or other asset control of the reporting entity, except as show assets subject to a put option contract that is	wn on Schedule E-Part 3	-Special Deposits, or h	as the reporting enti	ty sold or transferred a		Yes[]	No [X]
20.2	If yes, state the amount thereof at December 20.21 Loaned to others 20.22 Subject to repurchase agreements 20.23 Subject to reverse repurchase agreeme 20.24 Subject to dollar repurchase agreeme 20.25 Subject to reverse dollar repurchase agreeme 20.26 Pledged as collateral 20.27 Placed under option agreements 20.28 Letter stock or securities restricted as 20.29 Other	nents ints agreements						0 0 0 0 0
20.3	For each category above, if any of these ass 20.31 20.32 20.33 20.34 20.35 20.36 20.37 20.38 20.39 For categories (20.21) and (20.23) above, an by this statement, attach a schedule as show	d for any securities that	were made available fo	or use by another pe	rson during the period	covered	-	
20.4	For category (20.28) provide the following:  Nature	1 e of Restriction			2 Description	1	3 Amo	
21.1	Does the reporting entity have any hedging to	ransactions reported on	Schedule DB?				Yes [ ]	No [X]
21.2	If yes, has a comprehensive description of the lf no, attach a description with this statement		n made available to the	domiciliary state?		Yes [ ]	No [ ]	N/A [ X ]
22.1	Were any preferred stocks or bonds owned a issuer, convertible into equity?	as of December 31 of the	e current year mandato	rily convertible into e	equity, or, at the option	of the	Yes[]	No [ X ]

# ment as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **GENERAL INTERROGATORIES (continued)**

#### **INVESTMENT**

23. Excluding items in Schedule E, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Part 1-General, Section IV.H-Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook?

Yes[X] No [ ]

23.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1	2
Name of Custodian(s)	Custodian's Address
State Street Insurance Services	801 Pennsylvania, Kansas City, MO 64105
Federal Home Loan Bank of Indianapolis	8250 Woodfield Crossing, Indianapolis, IN 46240
Comerica Bank	Institutional Trust, P.O Box 75000, Detroit, MI 48275

23.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

The state of the s		
1	2	3
Name(s)	Location(s)	Complete Explanation(s)

23.03 Have there been any changes, including name changes, in the custodian(s) identified in 23.01 during the current year?

Yes [X] No [ ]

23.04 If yes, give full and complete information relating thereto:

1	2	3	4
Old Custodian	New Custodian	Date of Change	Reason
State Street Bank	Comerica Bank	09/25/2003	Collateralized Letter of Credit

23.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity

 and, name of the name and the name in the mane in the name of the reporting of the					
1	2	3			
Central Registration Depository Number(s)	Name	Address			

24.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5(b)(1)])?

Yes[X] No [ ]

24.2 If yes, complete the following schedule:

1	2	3
CUSIP#	Name of Mutual Fund	Book/Adjusted Carrying Value
784924888	SSGA S&P 500 Index Fund	52,020,490
92290884	Vanguard Extended Market Index Fund	34,430,489
9999999. TOTAL		86,450,979

al fund listed in the table abo nloto the fellowing 24.3 For eac

a <u>ch mutual fund listed in t</u>	he table above, complete the followin	g schedule:		
	1	2	3	4
			Amount of	
			Mutual Fund's	
			Book/Adjusted	
Nan	ne of Mutual Fund	Name of Significant Holding	Carrying Value	
(fron	n the above table)	of the Mutual Fund	Attributable to Holding	Date of Valuation
SSGA S&P 500 Index F	und	General Electric	1,524,200	12/31/2003
Vanguard Extended Ma	rket Index Fund	Berkshire Hathaway	1,118,991	12/31/2003

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **GENERAL INTERROGATORIES (continued)**

#### **OTHER**

25.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any?

\$.....5,725,437

25.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this state

, ,	and old to the ting baroado daining the period covered by the old territorit.	
	1	2
	Name	Amount Paid
	Blue Cross Blue Shield Association	5.725.437

26.1 Amount of payments for legal expenses, if any?

.....2,380,909

26.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement

Ī	1	2
	Name	Amount Paid
Ī	Dickinson Wright	545,960

27.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?

....408,996

27.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures

in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

1	2
Name	Amount Paid
N/A	

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **GENERAL INTERROGATORIES (continued)**

### PART 2 - HEALTH INTERROGATORIES

1.1	Does the reporting entity have any direct Medicare Supplement Insurance in force?			Yes [X]	No [ ]
1.2 1.3	If yes, indicate premium earned on U.S. business only What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?		\$20 \$		
	1.31 Reason for excluding			¥	
1.4 1.5	Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above. Indicate total incurred claims on all Medicare Supplement insurance.			\$28	
1.6	Individual policies:				, , , , , , , , , , , , , , , , , , , ,
	Most current three years: 1.61 Total premium earned			\$20	2,164,362
	1.62 Total incurred claims 1.63 Number of covered lives			\$28	
	All years prior to most current three years:			\$	
	<ul><li>1.64 Total premium earned</li><li>1.65 Total incurred claims</li></ul>			\$	
1.7	1.66 Number of covered lives Group policies:				0
•••	Most current three years:			Φ.	0
	<ul><li>1.71 Total premium earned</li><li>1.72 Total incurred claims</li></ul>			\$ \$	
	1.73 Number of covered lives All years prior to most current three years:				0
	1.74 Total premium earned 1.75 Total incurred claims			\$ \$	
	1.76 Number of covered lives			φ	
2.	Health test:	1 Current Year	2 Prior Year		
		5,597,458,033	5,384,723,476		
	2.2       Premium Denominator		5,384,723,476		
	2.4 Reserve Numerator	1,030,542,368	957,320,063		
	2.5       Reserve Denominator		965,316,750		
3.2	returned when, as and if the earnings of the reporting entity permits?  If yes, give particulars:			Yes[]	No [ X ]
4.1	Have copies of all agreements stating the period and nature of hospitals', physicians', and dentists' care offered to	o subscribers and		1	
	departments been filed with the appropriate regulatory agency?			Yes [X]	No [ ]
4.2 5.1	If not previously filed, furnish herewith a copy(ies) of such agreement(s). Do these agreements include additional Does the reporting entity have stop-loss reinsurance?	I benefits offered?		Yes [X] Yes []	No [ ] No [ X ]
5.2	If no, explain:				
	Blue Cross Blue Shield of Michigan does not utilize stop-loss reinsurance due to the size and stability of the busin	ness and sufficient levels o	capitalization.		
5.3	Maximum retained risk (see instructions):				
	<ul><li>5.31 Comprehensive medical</li><li>5.32 Medical only</li></ul>			\$ \$	
	5.33 Medicare supplement			\$	0
	<ul><li>5.34 Dental</li><li>5.35 Other limited benefit plan</li></ul>			\$ \$	
•	5.36 Other			\$	0
6.	Describe arrangement which the reporting entity may have to protect subscribers and their dependents against th hold harmless provisions, conversion privileges with other carriers, agreements with providers to continue rendering				
	agreements:  Maintain a restricted custodial bank account determined on the basis of a formula set by BCBSA				
				,	
7.1 7.2	Does the reporting entity set up its claim liability for provider services on a service data base?  If no, give details:			Yes [ ]	No [ X ]
1.2	Claim liabilities are based on paid/incurred claims triangulation			·	
8.	Provide the following information regarding participating providers:			i	
	8.1 Number of providers at start of reporting year				,
0.4	8.2 Number of providers at end of reporting year				
9.1 9.2	Does the reporting entity have business subject to premium rate guarantees?  If yes, direct premium earned:			Yes [X]	No [ ]
_	9.21 Business with the rate guarantees between 15-36 months			\$	.7,941,000
	9.22 Business with rate guarantees over 36 months			\$	0

Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN

**GENERAL INTERROGATORIES (continued)** 

PART 2 - HEALTH INTERROGATORIES (continued)

	Does the reporting entity have Incentive Pool, Withhold and Bonus arrangements in its provider contracts?	Yes [X]	No [ ]
10.2	If yes:		
	10.21 Maximum amount payable bonuses	\$	0
	10.22 Amount actually paid for year bonuses	\$	0
	10.23 Maximum amount payable withholds	\$	0
	10.24 Amount actually paid for year withholds	\$	0
11.1	Is the reporting entity organized as:		
	11.12 A Medical Group/Staff Model,	Yes [ ]	No [ X ]
	11.13 An Individual Practice Association (IPA), or	Yes [ ]	No [ X ]
	11.14 A Mixed Model (combination of above)?	Yes [ ]	No [ X ]
11.2	Is the reporting entity subject to Minimum Net Worth Requirements?	Yes [ ]	No [ X ]
11.3	If yes, show the name of the state requiring such net worth.		
11.4	If yes, show the amount required.	\$	0
11.5	Is this amount included as part of a contingency reserve in stockholder's equity?	Yes [ ]	No [ X ]
11.6	If the amount is calculated, show the calculation:  N/A		
12.	List service areas in which reporting entity is licensed to operate:		
	Name of Service Area		
	Michigan		

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **FIVE-YEAR HISTORICAL DATA**

		2	3	4	5
	2003	2002	2001	2000	1999
Balance Sheet Items (Pages 2 and 3)					
Total admitted assets (Page 2, Line 26)	4,256,344,275	3,823,581,501	3,123,075,925	3,529,241,400	3,473,274,495
2. Total liabilities (Page 3, Line 22)	2,358,220,996	2,291,231,819	1,822,506,925	2,282,071,919	2,359,193,025
3. Statutory surplus	1,898,123,279	1,532,349,682	1,300,569,000	992,093,076	874,667,552
4. Total capital and surplus (Page 3, Line 30)	1,898,123,279	1,532,349,682	1,300,569,000	1,247,219,481	1,114,081,470
Income Statement Items (Page 4)					
5. Total revenues (Line 8)	5,554,674,204	5,287,341,438	4,874,622,864	8,974,685,006	8,209,729,858
6. Total medical and hospital expenses (Line 18)	4,784,056,750	4,603,132,705	4,382,989,985	8,197,384,666	7,498,389,337
7. Total administrative expenses (Line 21)	362,475,685	455,198,242	369,505,007	535,497,247	675,401,624
8. Net underwriting gain (loss) (Line 24)	232,163,272	85,733,879	(12,763,542)	(8,814,763)	35,938,897
9. Net investment gain (loss) (Line 27)	91,865,207	85,222,156	95,627,883	102,235,576	145,333,878
10. Total other income (Lines 28 plus 29)	118,792,295	37,774,108	(18,999,569)	(20,717,695)	(76,049,886)
11. Net income or (loss) (Line 32)	374,497,394	161,382,896	56,161,250	65,425,441	89,061,513
Risk-Based Capital Analysis					
12. Total adjusted capital	1,898,123,279	1,532,349,682	1,300,569,000	1,247,219,481	1,114,081,470
13. Authorized control level risk-based capital	299,806,439	267,570,296	263,837,065	214,127,834	176,197,604
Enrollment (Exhibit 2)					
14. Total members at end of period (Column 5, Line 7)	2,698,830	2,659,983	2,648,278		
15. Total member months (Column 6, Line 7)	35,468,309	32,511,278	31,795,355		
Operating Percentage (Page 4) (Item divided by Page 4, sum of Lines 2, 3, and 5)					
16. Premiums earned (Lines 2 plus 3)	100.0	100.0	100.0	100.0	100.0
17. Total hospital and medical (Line 18)	86.1	87.1	89.8	91.3	91.3
18. Total underwriting deductions (Line 23)	95.8	98.4	100.1	8.8	8.2
19. Total underwriting gain (loss) (Line 24)	4.2	1.6	(0.3)	(0.1)	0.5
Unpaid Claims Analysis (U&I Exhibit, Part 2B)					
20. Total claims incurred for prior years (Line 12, Col. 5)	518,953,914	533,853,556	728,002,716	1,061,045,393	978,116,075
21. Estimated liability of unpaid claims - [prior year (Line 12, Col. 6)]	567,360,979	637,430,199	1,201,642,568	1,084,990,954	978,740,072
Investments in Parent, Subsidiaries and Affiliates					
22. Affiliated bonds (Sch. D Summary, Line 25, Col. 1)					
23. Affiliated preferred stocks (Sch D. Summary, Line 39, Col. 1)					
24. Affiliated common stocks (Sch D. Summary, Line 53, Col. 2)	695,666,322	593,825,933	510,210,515	544,178,721	521,930,019
25. Affiliated short-term investments (subtotal included in Sch. DA, Part 2, Col. 5, Line 11)					
26. Affiliated mortgage loans on real estate					
27. All other affiliated					
28. Total of above Lines 22 to 27	695,666,322	593,825,933	510,210,515	544,178,721	521,930,019

# Statement as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN **SCHEDULE D - SUMMARY BY COUNTRY**

Long-Term Bonds and Stocks OWNED December 31 of Current Year

		1 Book/Adjusted	2 Fair Value	3	4 Par Value
Description		Carrying Value	(a)	Actual Cost	of Bonds
BONDS	1. United States		256,745,920	245,326,729	232,968,000
Governments	2. Canada				
(Including all obligations guaranteed	3. Other Countries			650,000	650,000
by governments)	4. Totals	<i>,</i> ,	257,395,920	245,976,729	233,618,000
Chatan Tamitarian and Danasainan					
States, Territories and Possessions					
(Direct and guaranteed)	7. Other Countries		0	0	
Political Subdivisions of States,	0 11 11 101 1		0	0	0
Territories and Possessions					
(Direct and guaranteed)	11. Other Countries				
(Billoot and guarantood)	12. Totals			0	0
Special Revenue and Special Assessment	13. United States			1,043,477,812	1,027,563,310
Obligations and all Non-guaranteed Obligations	14. Canada				
of Agencies and Authorities of Governments	15. Other Countries				
and their Political Subdivisions	16. Totals				
and the second s	17. United States			1,040,477,012	
Public Utilities	18. Canada				
(unaffiliated)	19. Other Countries				
(analimatos)	20. Totals		0	0	0
Industrial and Miscellaneous and	21. United States		562,895,584	539.903.855	541,000,000
Credit Tenant Loans					
(Unaffiliated)	23. Other Countries				
(onamicos)	24. Totals		562,895,584	539,903,855	541,000,000
Parent, Subsidiaries and Affiliates	0				
	26. Total Bonds			1,829,358,396	1,802,181,310
PREFERRED STOCKS		,,,,,,,,,			, , - ,-
Public Utilities	28. Canada				
(Unaffiliated)	29. Other Countries				
,	30. Totals		0	0	
Banks, Trust and Insurance Companies	32. Canada				
(Unaffiliated)	33. Other Countries				
	34. Totals				
	35. United States				
Industrial and Miscellaneous	36. Canada				
(Unaffiliated)	37. Other Countries				
	38. Totals	0	0	0	
Parent, Subsidiaries and Affiliates	39. Totals				
	40. Total Preferred Stocks	0	0	0	
COMMON STOCKS	41. United States				
Public Utilities	42. Canada				
(Unaffiliated)	43. Other Countries				
	44. Totals	0	0	0	
	45. United States				
Banks, Trust and Insurance Companies	46. Canada				
(Unaffiliated)	47. Other Countries				
	48. Totals	0	0	0	
	49. United States	104,767,655	104,767,654	96,629,980	
Industrial and Miscellaneous	50. Canada				
(Unaffiliated)	51. Other Countries				
	52. Totals	104,767,655	104,767,654	96,629,980	
Parent, Subsidiaries and Affiliates	53. Totals	695,666,322	695,666,322	304,301,314	
	54. Total Common Stocks	800,433,977	800,433,976	400,931,294	
	55. Total Stocks		800,433,976	400,931,294	
	56. Total Bonds and Stocks	2,682,034,467	2,682,034,466	2,230,289,690	

<sup>(</sup>a) The aggregate value of bonds which are valued at other than actual fair value is \$.......0.

### **SCHEDULE D - VERIFICATION BETWEEN YEARS**

			_		
1.	Book/adjusted carrying value of bonds and stocks, prior year	2,071,841,035	6.	Foreign exchange adjustment:	
2.	Cost of bonds and stocks acquired, Column 6, Part 3	4,089,209,486		6.1 Column 17, Part 1	
3.	Increase (decrease) by adjustment:			6.2 Column 13, Part 2, Section 1	
	3.1 Column 16, Part 1	984)		6.3 Column 11, Part 2, Section 2	
	3.2 Column 12, Part 2, Section 1			6.4 Column 11, Part 4	0
	3.3 Column 10, Part 2, Section 2	000	7.	Book/adjusted carrying value at end of current period	2,690,106,045
	3.4 Column 10, Part 4	96,367,412	8.	Total valuation allowance	(8,071,578)
4.	Total gain (loss), Column 14, Part 4	16,279,826	9.	Subtotal (Lines 7 plus 8)	2,682,034,467
5.	Deduct consideration for bonds and stocks disposed of, Column 6, Part	4 3,583,591,714	10.	Total nonadmitted amounts	
			11.	Statement value of bonds and stocks, current period	2,682,034,467

## ment as of December 31, 2003 of the BLUE CROSS BLUE SHIELD OF MICHIGAN SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

			1	2		ales and Territ		siness Only		
					3	4	5	6	7 Life & Annuity	8
			Guaranty	Is Insurer	Accident			Federal Employees Health	Premiums and	Property/
			Fund	Licensed?	& Health	Medicare	Medicaid	Benefits Program	Deposit-Type	Casualty
	State, Etc.		(YES or NO)		Premiums	Title XVIII	Title XIX	Premiums	Contract Funds	Premiums
1.	Alabama		NO	NO						
2.	Alaska			NO						
3. 4.	Arkansas			NO						
4. 5.	California			NO						
6.	Colorado		NO	NO						
7.	Connecticut		NO	NO						
8.	Delaware			NO						
9.	District of Columbia			NO						
10.	Florida			NO						
11.	Georgia			NO						
12.	Hawaii	HI	NO	NO						
13.	Idaho	ID	NO	NO						
14.	Illinois		NO	NO						
15.	Indiana		NO	NO						
16.	lowa		NO	NO						
17.	Kansas	-	NO	NO						
18.	Kentucky		NO	NO						
19.	Louisiana		NO	NO						
20.	Maine		NO	NO						
21.	Maryland		NO							
22.	Massachusetts							404 405 050		
23.	Michigan							194,125,859		
24.	Minnesota Mississippi		NO	NO						
25. 26.	Missouri		NO	NO						
	Montana		NO	NO						
	Nebraska		NO	NO						
29.	Nevada		NO	NO						
	New Hampshire		NO	NO						
	New Jersey		NO	NO						
32.	New Mexico			NO						
33.	New York			NO						
34.	North Carolina	NC		NO						
35.	North Dakota	ND	NO	NO						
36.	Ohio	OH	NO	NO						
37.	Oklahoma	OK		NO						
38.	Oregon	OR	NO	NO						
39.	Pennsylvania			NO						
40.	Rhode Island			NO						
I	South Carolina			NO						
42.	South Dakota		NO	NO						
43.	Tennessee		NO	NO						
44.	TexasUtah		NO	NO						
45. 46.	Vermont		NO	NO						
40. 47.	Virginia		-	NO						
48.	Washington			NO						
49.	West Virginia		NO	NO						
50.	Wisconsin		NO	NO						
51.	Wyoming		NO	NO						
52.	American Samoa			NO						
	Guam		NO	NO						
54.	Puerto Rico		NO	NO						
55.	U.S. Virgin Islands		NO	NO						
56.	Canada		NO	NO						
57.	Aggregate Other alien	OT	XXX	XXX	0	0	0	0	0	0
58.	Total (Direct Business)		XXX	(a)1	5,403,332,174	0	0	194,125,859	0	0
					DETAILS	OF WRITE-INS			<del></del>	
5701.										
	Summary of remaining write-ins						0	0	0	
5700	Summary of remaining write-ins			w paye	10	I	I	0	J0	0

<sup>(</sup>a) Insert the number of yes responses except for Canada and Other Alien.



A nonprofit corporation and independent licensee of the Blue Cross and Blue Shield Association

#### SUBSIDIARY & AFFILIATE ORGANIZATION CHART

